



ARTICLE

# Bone marrow–derived fibroblasts are a functionally distinct stromal cell population in breast cancer

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**Cancer-associated fibroblasts (CAFs) are highly prominent in breast tumors, but their functional heterogeneity and origin are still largely unresolved. We report that bone marrow (BM)–derived mesenchymal stromal cells (MSCs) are recruited to primary breast tumors and to lung metastases and differentiate to a distinct subpopulation of CAFs. We show that BM-derived CAFs are functionally important for tumor growth and enhance angiogenesis via up-regulation of Clusterin. Using newly generated transgenic mice and adoptive BM transplantations, we demonstrate that BM-derived fibroblasts are a substantial source of CAFs in the tumor microenvironment. Unlike resident CAFs, BM-derived CAFs do not express PDGFR $\alpha$ , and their recruitment resulted in a decrease in the percentage of PDGFR $\alpha$ -expressing CAFs. Strikingly, decrease in PDGFR $\alpha$  in breast cancer patients was associated with worse prognosis, suggesting that BM-derived CAFs may have deleterious effects on survival. Therefore, PDGFR $\alpha$  expression distinguishes two functionally unique CAF populations in breast tumors and metastases and may have important implications for patient stratification and precision therapeutics.**

## Introduction

Despite extensive research, breast cancer remains one of the leading causes of cancer-related deaths in women in the Western world. Cancer-associated fibroblasts (CAFs) are a heterogeneous population of stromal cells in the microenvironment of solid tumors. In some cancer types, including breast and pancreatic carcinomas, CAFs are the most prominent stromal cell type, and their abundance was shown to correlate with worse outcome (Tsuji *et al.*, 2007). Nevertheless, CAFs are the least-characterized cells in the tumor microenvironment, and their origin and function in tumors continue to be a subject of debate. Moreover, the origin of CAFs in the metastatic microenvironment is unknown. CAFs were shown to promote tumor growth by stimulating cancer cell proliferation and by enhancing angiogenesis (Hanahan and Coussens, 2012). CAFs also modify extracellular matrix architecture through enhanced deposition of collagen and mediate increased cross-linking of collagen fibers, thus stiffening the stroma, which was found to correlate with tumor progression (Erler and Weaver, 2009; Levental *et al.*, 2009; Goetz *et al.*, 2011). CAFs were also implicated in mediating tumor-promoting inflammation via secretion of cytokines and chemokines that contribute to the recruitment of immune cells to the tumor microenvironment (Erez *et al.*, 2010; Servais and Erez, 2013). In

several tumor types, including breast cancer, pro-inflammatory activity of CAFs is induced at the earliest preneoplastic stages. Moreover, pro-inflammatory signaling by CAFs is operative in human breast and ovarian cancers (Erez *et al.*, 2013).

CAFs are vastly heterogeneous and are comprised of several subpopulations with diverse origins, including activated myofibroblasts (characterized by  $\alpha$ -smooth muscle actin [ $\alpha$ SMA] expression), reprogrammed local tissue fibroblasts (Sharon *et al.*, 2015) and adipocyte-derived CAFs (Bochet *et al.*, 2013).

It was previously suggested that a subpopulation of stromal cells in the microenvironment of tumors are bone marrow (BM)–derived (Direkze *et al.*, 2004; Anderberg and Pietras, 2009; Spaeth *et al.*, 2013; Öhlund *et al.*, 2014). Several *in vitro* studies demonstrated that mesenchymal stromal cells (MSCs) can differentiate to  $\alpha$ SMA-expressing myofibroblasts following incubation with tumor cells (Shangguan *et al.*, 2012; Peng *et al.*, 2014). Co-injection of tumor cells with MSCs to immune deficient mice resulted in enhanced tumor growth and metastasis (Karnoub *et al.*, 2007; Mi *et al.*, 2011; Meleshina *et al.*, 2015). However, the *in vivo* differentiation of BM-derived mesenchymal cells to CAFs in spontaneous primary tumors and metastases and their distinct functional role in breast cancer remain unexplored. To enable

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unbiased tracking and characterization of fibroblast subpopulations in breast cancer, we performed adoptive BM transplantations in newly generated transgenic mice in which the Collagen-1 $\alpha$  (Col1 $\alpha$ ) promoter drives the expression of a reporter gene (Pallangyo et al., 2015). We demonstrate that BM-derived MSCs are specifically recruited to breast tumors and to spontaneous lung metastases and are a substantial source of CAFs in the tumor microenvironment in a transgenic mouse model of human breast carcinogenesis. Detailed analysis of this distinct CAF population revealed that BM-derived CAFs do not express the receptor for platelet-derived growth factor  $\alpha$  (PDGFR $\alpha$ ), which was previously shown to be a robust marker of fibroblasts (Erez et al., 2010; Driskell et al., 2013). Consequently, recruitment of BM-derived CAFs to primary tumors and metastases resulted in a gradual decrease in PDGFR $\alpha$  levels, which was evident also in human breast tumors, and correlated with worse outcome. BM-derived CAFs exhibited a unique inflammatory profile depending on the location to which they were recruited and were functionally distinct from resident CAFs in their tumor-promoting functions in vivo, including more effective induction of angiogenesis mediated by up-regulation of Clusterin. Thus, our findings that PDGFR $\alpha$  expression distinguishes two functionally unique CAF populations may have implications for patient stratification and tailored therapeutics in breast cancer.

## Results

### The percentage of PDGFR $\alpha$ <sup>+</sup> CAFs in mammary tumors and lung metastases decreases with tumor progression

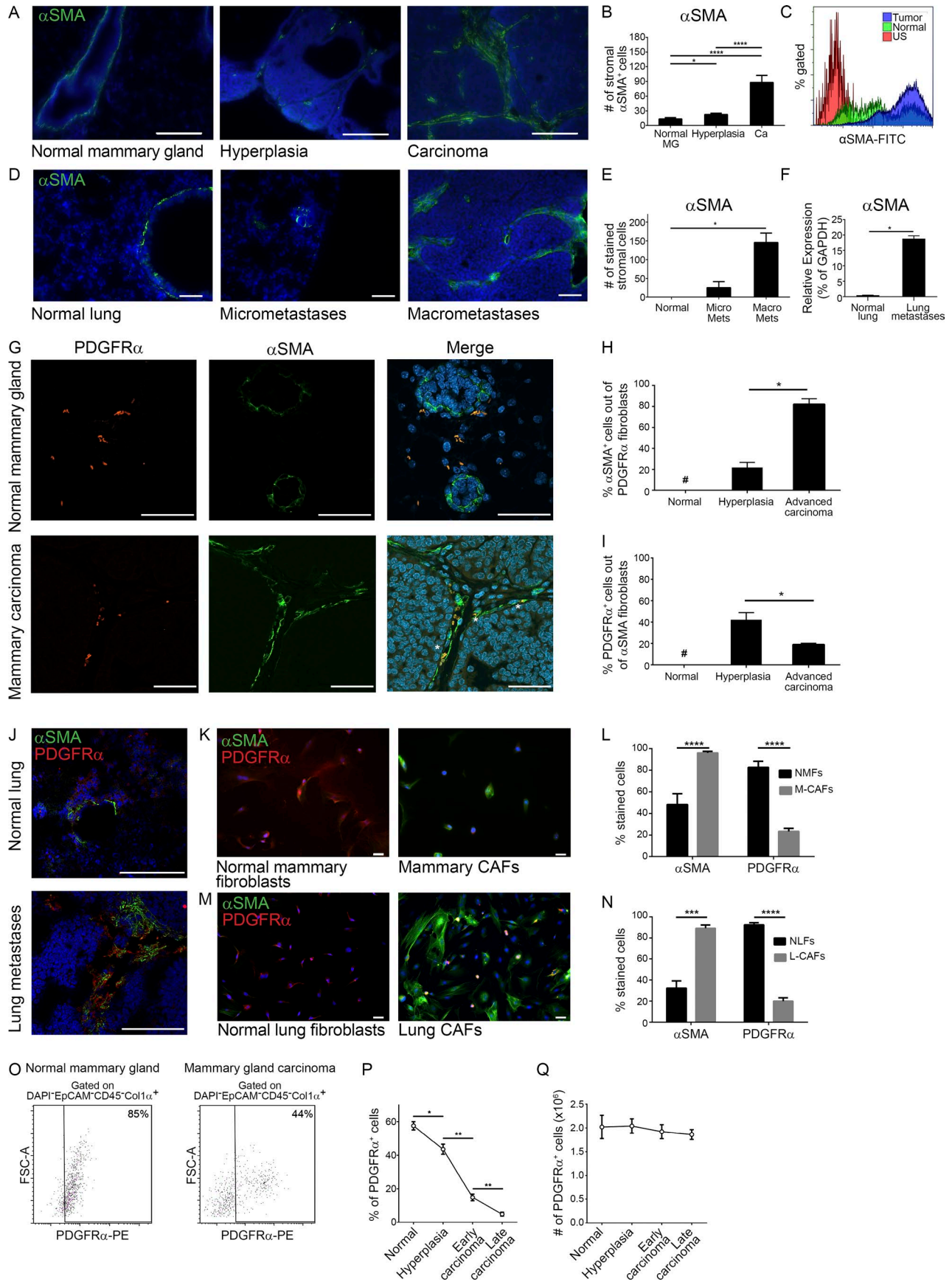
To characterize the dynamic changes in the heterogeneous subpopulations of fibroblastic cells during the course of spontaneous breast cancer progression, we performed immunostaining analysis with known fibroblast markers including  $\alpha$ SMA, FSP-1, PDGFR $\alpha$ , and Vimentin. Analysis was performed on tissue sections from mammary glands of MMTV-PyMT transgenic mice at distinct stages of tumor development. Results confirmed that CAFs are a heterogeneous population, composed of several subpopulations that only partially overlap (data not shown), as previously described in other mouse models (Sugimoto et al., 2006). In addition, we found a gradual increase in  $\alpha$ SMA expression in mammary tissue of MMTV-PyMT mice, indicating that fibroblast activation correlates with tumor progression (Fig. 1, A and B). Increased  $\alpha$ SMA was also evident by FACS analysis of intracellular staining in mammary tumors as compared with normal mammary glands (Fig. 1 C and Fig. S1 A). Notably, immunofluorescent staining of lungs from MMTV-PyMT mice bearing metastases revealed an increase in the population of  $\alpha$ SMA<sup>+</sup> CAFs in metastatic lesions, suggesting that gradual activation of CAFs with tumor progression is operative also in spontaneous lung metastases (Fig. 1, D and E). Analysis of  $\alpha$ SMA expression in lung fibroblasts isolated from MMTV-PyMT mice with lung metastases, or from normal lungs revealed a striking increase in its expression in metastases-bearing lungs (Fig. 1 F).

PDGFR $\alpha$  was previously shown to be a robust marker of fibroblasts (Erez et al., 2010; Driskell et al., 2013; Sharon et al., 2013; Ruffell et al., 2014). We therefore performed co-staining of  $\alpha$ SMA and PDGFR $\alpha$  in normal mammary glands or in tumor tissue. While

in normal mammary glands, there were no double stained cells, and  $\alpha$ SMA staining was mainly detected around ducts and vessel walls, activated fibroblasts in the tumor microenvironment were  $\alpha$ SMA<sup>+</sup> and PDGFR $\alpha$ <sup>+</sup> (Fig. 1 G). Quantification of co-staining at different stages of mammary carcinogenesis revealed a significant increase in  $\alpha$ SMA expression within the PDGFR $\alpha$ <sup>+</sup> population, confirming that mammary PDGFR $\alpha$ <sup>+</sup> fibroblasts undergo activation during tumor progression (Fig. 1 H and Fig. S1 B). Surprisingly, the inverse analysis revealed an unexpected decrease in the percentage of PDGFR $\alpha$ <sup>+</sup> fibroblasts within the growing  $\alpha$ SMA<sup>+</sup> population (Fig. 1 I). Similarly, co-staining of PDGFR $\alpha$  and  $\alpha$ SMA in spontaneous lung metastases indicated that only a subpopulation of  $\alpha$ SMA<sup>+</sup> CAFs were also PDGFR $\alpha$ <sup>+</sup> (Fig. 1 J). Moreover, comparison of fibroblasts isolated from normal mammary glands (NMFs) or normal lungs (NLFs) with CAFs isolated from mammary tumors (mammary CAFs) or from metastases-bearing lungs (lung CAFs) confirmed that while there was an increase in the percentage of  $\alpha$ SMA<sup>+</sup> cells, the percentage of PDGFR $\alpha$ <sup>+</sup> fibroblasts decreases in cancerous tissue (Fig. 1, K–N). To quantify this finding, we used Col1 $\alpha$  as an unbiased marker for fibroblasts (Kalluri and Zeisberg, 2006; Pallangyo et al., 2015) and analyzed by FACS the expression of PDGFR $\alpha$  in fibroblasts from normal mammary tissue compared with tumor tissue. Analysis indicated that >80% of fibroblasts in normal mammary tissue express PDGFR $\alpha$ , while in tumor tissue, less than half (~45%) of the CAFs express PDGFR $\alpha$  (Fig. 1 O and Fig. S1 C). This decrease was evident also in a temporal analysis of the percentage of PDGFR $\alpha$ <sup>+</sup> cells within CD45<sup>-</sup> cells in mammary tumor tissue, while the total number of PDGFR $\alpha$ <sup>+</sup> cells during tumor progression remained unchanged (Fig. 1, P and Q). Interestingly, the decrease in PDGFR $\alpha$ <sup>+</sup> cells was evident in tumor tissues, but not at earlier preneoplastic stages (Fig. S1 D). Collectively, these observations suggest that in addition to the population of resident PDGFR $\alpha$ <sup>+</sup> CAFs, there is a distinct subpopulation of PDGFR $\alpha$ <sup>-</sup> CAFs. Intrigued by these observations, we set out to further characterize their origin and function.

### A subpopulation of CAFs in mammary tumors and lung metastases is BM-derived

Based on previous studies, we hypothesized that the BM may be a source for the subpopulation of PDGFR $\alpha$ <sup>-</sup> CAFs (Anderberg and Pietras, 2009; Öhlund et al., 2014). To test this hypothesis, we performed adoptive BM transplantations from donor mice that express GFP ubiquitously ( $\beta$ -actin-GFP) into MMTV-PyMT recipients. To ascertain the correct physiological background of donors and adjust for tumor-related changes, we postulated that the BM of age-matched MMTV-PyMT mice would be most appropriate and therefore generated  $\beta$ -actin-GFP-PyMT double transgenic mice and used them as BM donors (rather than nontransgenic mice). BM from  $\beta$ -actin-GFP or  $\beta$ -actin-GFP-PyMT female mice was transplanted into lethally irradiated nontransgenic controls (FVB/n mice) or PyMT recipients, respectively (Fig. 2 A). Control mice that were irradiated but not transplanted with BM died within 2 wk of irradiation. Importantly, irradiation did not affect disease course in MMTV-PyMT mice. Transplanted mice were monitored until tumors reached end-stage. Age-matched normal BM recipients were euthanized at the same time point. Analysis





of BM smears from transplanted mice confirmed the repopulation of recipient BM with donor cells (Fig. S2 A). Immunofluorescent staining for GFP (BM derived) and  $\alpha$ SMA (as a marker for activated fibroblasts) in mammary tissue sections from recipient mice revealed that while GFP<sup>+</sup> cells were found in both normal and tumor tissues (indicating physiological infiltration of immune cells from the BM), BM-derived activated fibroblasts (GFP<sup>+</sup> $\alpha$ SMA<sup>+</sup> cells) were detected in mammary tumors of PyMT recipients, but not in normal mammary glands of FVB/n recipients. Moreover, analysis of metastases-bearing lungs of PyMT recipient mice revealed a subpopulation of GFP<sup>+</sup> $\alpha$ SMA<sup>+</sup> cells in lung metastases, but not in normal lungs. Thus, BM-derived CAFs are specifically recruited to primary tumors and to lung metastatic lesions (Fig. S2, B and C).

To further analyze the subpopulation of BM-derived fibroblasts, we analyzed cell populations isolated from mammary tumors of BM transplanted mice by FACS. Interestingly, BM-derived stromal cells (GFP<sup>+</sup>CD45<sup>-</sup>EpCAM<sup>-</sup> cells) did not express PDGFR $\alpha$ , while resident stromal cells (GFP<sup>-</sup>CD45<sup>-</sup>EpCAM<sup>-</sup>) were PDGFR $\alpha$ <sup>+</sup> (Fig. 2 B and Fig. S2 D). Thus, expression of PDGFR $\alpha$  may be specific for resident fibroblasts.

To further confirm the fibroblastic identity of the BM-derived PDGFR $\alpha$ <sup>-</sup> cells, the expression of various cell type-specific markers in sorted cells was analyzed by quantitative real-time PCR (qRT-PCR). Results confirmed that both GFP<sup>+</sup>PDGFR $\alpha$ <sup>-</sup> (BM-derived) and GFP<sup>-</sup>PDGFR $\alpha$ <sup>+</sup> (resident) cell populations expressed fibroblastic markers (Fig. 2, C and D) and did not express markers of other cell types (Fig. S2, E and F). Moreover, the same phenomenon was evident in lung metastases of BM-transplanted PyMT mice: BM-derived fibroblastic cells were recruited into lung metastases and did not express PDGFR $\alpha$  (Fig. 2, E-G; and Fig. S2 D). Notably, the percentages of resident CAFs and BM-derived CAFs in breast tumors were approximately equal, confirming that recruitment from the BM is a substantial source of mammary CAFs. Similarly, a distinct population of GFP<sup>+</sup>PDGFR $\alpha$ <sup>-</sup> (BM-derived) fibroblasts was recruited to lung metastases. However, the ratio between resident and BM-derived CAFs in lung metastases could not be definitively determined since the sorted lung tissue

contained the total population of lung fibroblasts and not only CAFs, as we did not sort cells from isolated lung metastases, but rather from the whole lung. Thus, the decrease in the percentage of PDGFR $\alpha$ <sup>+</sup> CAFs in breast tumors and lung metastases is, at least partially, a result of recruitment of a PDGFR $\alpha$ <sup>-</sup> fibroblastic cell population from the BM.

A major obstacle in characterizing CAFs is the lack of a single specific surface marker that can be used to detect and isolate all fibroblasts. To further verify that the BM-derived stromal cells recruited into breast tumors and lung metastases are indeed fibroblasts and to enable their unbiased isolation, we used genetically engineered mouse models which enable tracking and fate mapping of fibroblasts, expressing the fluorescent reporter genes *DsRed* or *YFP* under the *Col1a* promoter (Jiang et al., 2005). The *Col1a* promoter was shown to direct fibroblast-specific gene expression (Pallangyo et al., 2015) and thus can be used as a reliable marker of fibroblasts. Both mouse lines (*Col1a*-DsRed and *Col1a*-YFP) were backcrossed for 10 generations to the FVB/n background to be syngeneic with the MMTV-PyMT model. We crossed these mice with MMTV-PyMT mice to create PyMT;*Col1a*-DsRed/YFP double-transgenic mice, enabling unbiased isolation of heterogeneous CAF populations from primary tumors and spontaneous metastases. FACS sorting of YFP<sup>+</sup> cells from mammary tumors followed by qRT-PCR confirmed that YFP<sup>+</sup> cells express multiple fibroblast markers but do not express epithelial, endothelial, or immune cell markers. Moreover, there was almost no expression of fibroblastic markers in YFP<sup>-</sup> cells. Thus, *Col1a* is specific for fibroblasts and includes essentially all fibroblasts (Fig. S3, A and B).

Next, we used these double transgenic mice as donors and recipients in adoptive BM transplantations as described above for PyMT-GFP mice (Fig. 2 H). This experimental setting allows clear differentiation between host and BM-derived fibroblasts. Following irradiation, we transplanted whole BM isolated from PyMT;*Col1a*-DsRed female mice to PyMT;*Col1a*-YFP female mice. As controls, FVB/n *Col1a*-YFP mice were transplanted with BM from FVB/n *Col1a*-DsRed mice. Immunostaining of mammary tumors and lung metastases of BM-transplanted mice indicated

**Figure 1. Mammary and lung fibroblasts are activated during tumor progression. (A)** Immunofluorescence of  $\alpha$ SMA at distinct stages of mammary carcinogenesis in the MMTV-PyMT model.  $n = 4$  mice at each stage; four sections/mouse were analyzed. Bars, 100  $\mu$ m. Cell nuclei, DAPI;  $\alpha$ SMA, FITC. **(B)** Quantification of A. Results show mean  $\pm$  SEM; \*,  $P = 0.02$ ; \*\*\*\*,  $P < 0.0001$ ; two-tailed Mann-Whitney test. Ca, carcinoma; MG, mammary gland. **(C)** FACS analysis of  $\alpha$ SMA in normal mammary glands and mammary tumors from FVB/n *Col1a*-DsRed or PyMT;*Col1a*-DsRed female mice, respectively. Representative of three independent experiments. US, unstained. **(D)** Immunofluorescence of  $\alpha$ SMA in normal lungs (staining mostly around bronchi) and lungs bearing micro- or macrometastases. Representative images of multiple fields analyzed from four mice in two independent experiments. Bars, 100  $\mu$ m. **(E)** Quantification of D. Results show mean  $\pm$  SEM; \*,  $P = 0.028$ ; two-tailed Mann-Whitney test. Mets, metastases. **(F)** qRT-PCR of PDGFR $\alpha$ <sup>+</sup> lung CAFs, FACS sorted from a pool of end stage MMTV-PyMT mice ( $n = 5$ ) and normal lung fibroblasts pooled from normal mice ( $n = 6$ ). Error bars represent SD of technical repeats. \*,  $P = 0.05$ ; one-tailed Mann-Whitney test. **(G)** Co-staining of  $\alpha$ SMA and PDGFR $\alpha$  in normal mammary gland or carcinoma. Bars, 50  $\mu$ m. Asterisks mark double-labeled cells. **(H and I)** Quantification of  $\alpha$ SMA<sup>+</sup> cells percentage within PDGFR $\alpha$ <sup>+</sup> stromal cells (H) and of PDGFR $\alpha$ <sup>+</sup> cells percentage within  $\alpha$ SMA<sup>+</sup> stromal cells (I) in normal mammary glands and in hyperplastic or end-stage MMTV-PyMT tumors. Results show mean  $\pm$  SEM. \*,  $P = 0.028$ ; one-tailed Mann-Whitney test.  $n = 4$  mice at each stage; 4 high-power fields were analyzed for each mouse (24 high-power fields total). #, not detectable. **(J)** Co-staining of  $\alpha$ SMA and PDGFR $\alpha$  in normal lungs and lung macrometastases. Bars, 100  $\mu$ m.  $n = 2$  mice at each stage. **(K)** Immunocytochemistry of  $\alpha$ SMA and PDGFR $\alpha$  in normal mammary fibroblasts or in mammary CAFs. Bars, 50  $\mu$ m. **(L)** Quantification of K. Multiple fields (at least six) from four different experiments were analyzed. Results show mean  $\pm$  SEM; \*\*\*\*,  $P < 0.0001$  for PDGFR $\alpha$  and  $P = 0.0002$  for  $\alpha$ SMA; two-tailed Mann-Whitney test. M-CAFs, mammary CAFs; NMFs, normal mammary fibroblasts. **(M)** Staining as in K of normal lung fibroblasts or lung CAFs. Bars, 50  $\mu$ m. **(N)** Quantification of M. Multiple fields (at least seven) from three different experiments were analyzed. Results show the mean  $\pm$  SEM; \*\*\*,  $P = 0.002$ ; \*\*\*\*,  $P < 0.0001$ ; two-tailed Mann-Whitney test. **(O)** FACS analysis of PDGFR $\alpha$  in normal mammary glands and mammary tumors pooled from three mice per group. Representative of two independent experiments. **(P and Q)** The percentage of PDGFR $\alpha$ <sup>+</sup> cells out of CD45<sup>-</sup> cells (P) and absolute number of these cells (Q) in normal mammary gland and mammary tumors from MMTV-PyMT mice;  $n = 5$  mice in each time point. Results show mean  $\pm$  SEM; \*,  $P = 0.03$ ; \*\*,  $P = 0.0079$ ; two-tailed Mann-Whitney test.

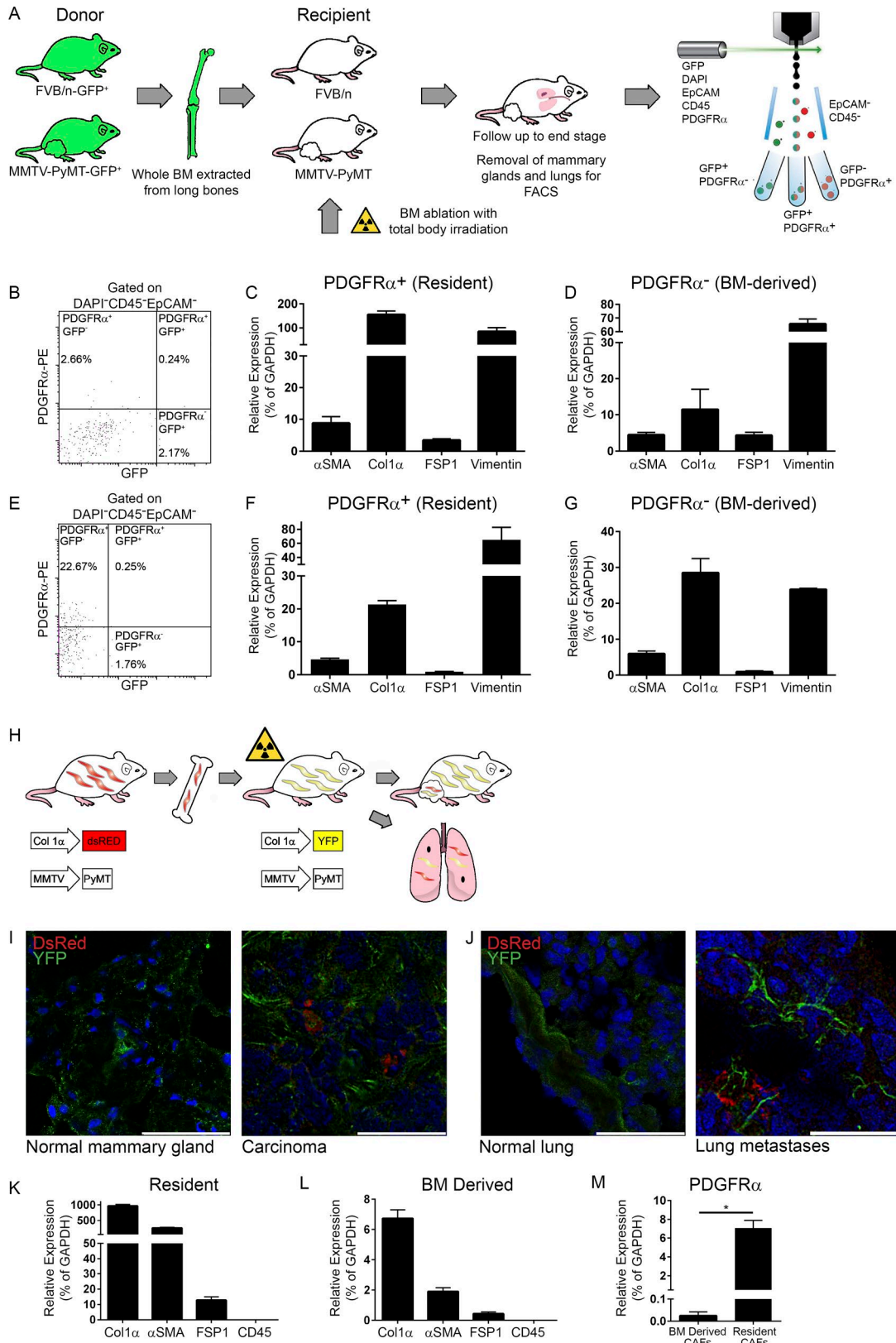


Figure 2. **A subpopulation of CAFs in mammary tumors and lung metastases are BM derived.** (A) Scheme of BM transplantation model. 6-wk-old PyMT and FVB/n female mice were transplanted with fresh whole BM isolated from age-matched GFP-PyMT and GFP female mice, respectively. Mice were sacrificed when PyMT recipients had end-stage advanced carcinoma. BM transplantation was repeated five times. (B–G) PDGFR $\alpha$  is a marker of resident fibroblasts. (B) FACS analysis of mammary tumors derived from a BM-transplanted PyMT mouse.  $n = 4$ . (C and D) qRT-PCR analysis of fibroblastic markers in the PDGFR $\alpha$ <sup>+</sup>GFP<sup>-</sup> (C) and PDGFR $\alpha$ <sup>-</sup>GFP<sup>+</sup> (D) cell populations presented in B. Results show mean  $\pm$  SD of technical repeats. (E) FACS analysis of metastases-bearing lungs from BM-transplanted PyMT mice.  $n = 2$ . (F and G) qRT-PCR analysis of fibroblastic markers in the PDGFR $\alpha$ <sup>+</sup>GFP<sup>-</sup> (F) and PDGFR $\alpha$ <sup>-</sup>GFP<sup>+</sup> (G) cell populations presented

specific recruitment of BM-derived fibroblasts to tumor tissues, but not to normal glands or normal lungs (Fig. 2, I and J), suggesting that BM-derived fibroblasts are specifically recruited to tumor tissues. FACS analysis followed by qRT-PCR of characteristic cell markers confirmed that both  $\text{Col1}\alpha^+$  cell populations,  $\text{DsRed}^+$  cells (BM-derived CAFs) and  $\text{YFP}^+$  cells (resident CAFs), expressed markers of activated fibroblasts (Fig. 2, K and L). Moreover, only  $\text{YFP}^+$  resident CAFs, but not  $\text{DsRed}^+$  BM-derived CAFs, expressed  $\text{PDGFR}\alpha$ , further validating it is a marker of resident fibroblasts (Fig. 2 M). Of note, the percentage of  $\text{PDGFR}\alpha^+$  cells within the resident fibroblasts ( $\text{CD45}^-\text{YFP}^+$  cells) is unchanged in comparison to NMFs (Fig. S3 C). Interestingly, we found that resident CAFs expressed much higher levels of  $\text{Col1}\alpha$  and  $\alpha\text{SMA}$  than BM-derived CAFs, suggesting that they may have distinct functions.

### BM-derived CAFs originate in MSCs

Importantly, BM-derived CAFs were  $\text{CD45}^-$ , implying that they are a mesenchymal-derived cell population, distinct from fibrocytes. Fibrocytes are BM-derived cells of hematopoietic origin with fibroblastic characteristics, which express hematopoietic markers ( $\text{CD45}$  and  $\text{CD34}$ ; Bucala et al., 1994). To further elucidate the cell origin of BM-derived CAFs, we isolated fresh BM cells from the tibia and femur of  $\text{Col1}\alpha$ -YFP female mice and cultured them according to established methods to expand the MSC population (López-Ruano et al., 2015). Fluorescent microscopy analysis indicated that MSCs did not express  $\text{Col1}\alpha$ , as they were  $\text{YFP}^-$  (Fig. 3 A). Notably, BM-derived MSCs did not express  $\text{PDGFR}\alpha$  (Fig. 3 B). To test whether differentiation of MSCs to CAFs can be induced by tumor cell-secreted factors, we incubated MSCs with conditioned medium (CM) from C18, a primary PyMT-derived tumor cell line established in our laboratory (Sharon et al., 2015), or from Met-1, a metastatic breast carcinoma cell line (Borowsky et al., 2005). Analysis of  $\text{YFP}^+$  cells revealed that tumor cell-secreted factors, but not control medium induced the expression of  $\text{Col1}\alpha$  in MSCs (Fig. 3, C and D). Interestingly, both the increase in cell number and in fluorescence intensity of differentiated  $\text{Col1}\alpha^+$  cells were significantly higher following incubation with C18 CM, as compared with Met-1 CM (Fig. 3, E and F). FACS analysis confirmed that differentiated BM-derived  $\text{Col1}\alpha^+$  cells did not express  $\text{PDGFR}\alpha$ , similarly to BM-derived CAFs (Fig. 3 G). Thus, MSCs can be reprogrammed in vitro to  $\text{Col1}\alpha$ -expressing fibroblasts by paracrine signaling from tumor cells. Importantly, the interactions between in vitro differentiated MSCs and breast tumor cells were reciprocal: MSCs that

were incubated with tumor cell-secreted factors enhanced the migration of tumor cells more efficiently than activated NMFs (Fig. 3, H and I), suggesting that BM-derived CAFs may have a distinct functional role in the tumor microenvironment.

We next asked whether BM-derived MSCs differentiate in vivo to CAFs following their recruitment to tumors and whether they express  $\text{Col1}\alpha$  in the BM or in the circulation. Analysis of  $\text{YFP}$  expression in BM or blood of  $\text{PyMT};\text{Col1}\alpha$ -YFP mice revealed that  $\text{CD45}^-\text{Col1}\alpha^+$  cells, which were evident in tumor tissue, were undetected in blood and in BM, suggesting that differentiation of MSCs to CAFs takes place within the tumor microenvironment. A small population of  $\text{CD45}^+\text{Col1}\alpha^+$  cells was found in BM, likely representing fibrocytes, which are of hematopoietic origin (Bucala et al., 1994; Fig. S3, D-F). Thus, BM-derived MSCs are specifically recruited to primary tumors and to lung metastases where they differentiate to CAFs.

### Resident and BM-derived CAFs have distinct pro-inflammatory and tumor-promoting functions

To get insight on the functional distinctions between the two CAF populations in breast tumorigenesis and based on our previous findings that CAFs mediate tumor-promoting inflammation (Erez et al., 2010; Sharon et al., 2015), we analyzed the immune-related transcriptome of CAFs from different origins. To that end, we extracted total RNA from sorted populations of BM-derived or resident CAFs that were isolated from mammary tumors or from lungs bearing metastases in BM-transplanted mice and analyzed the expression of 561 immune-related genes using the NanoString nCounter gene expression panel. Analysis of the panel results revealed unique gene expression of resident versus BM-derived CAFs (Fig. 4 A). Interestingly, analysis of the results by Venn diagrams as well as hierarchical clustering indicated tissue-specific imprinting on gene expression: BM-derived CAFs recruited to mammary tumors or to lung metastasis were more similar to resident CAFs of breast and lungs, respectively, than to other BM-derived CAFs (Fig. 4, B and C), suggesting that reprogramming of immune-related functions mediated by BM-recruited CAFs is affected by the organ milieu to which they were recruited, more than by their origin.

Notably, among the genes that were most differentially up-regulated in resident CAFs in both mammary tumors and in lung metastases, were genes related to extracellular matrix remodeling and recruitment of BM-derived cells (e.g., fibronectin,  $\text{TGF}\beta\text{R2}$ , and  $\text{SDF-1}$ ), consistent with our observation that  $\text{Col1}\alpha$  was more highly expressed in resident CAFs than in BM-derived

in E. Error bars represent SD of technical repeats. (H–M) A subpopulation of  $\text{Col1}\alpha^+$  CAFs in mammary tumors and lung metastases are BM derived. (H) Scheme of BM transplantation model. Following BM ablation with total body irradiation, 6-wk-old  $\text{PyMT};\text{Col1}\alpha$ -YFP or FVB/n  $\text{Col1}\alpha$ -YFP female mice were transplanted with fresh whole BM isolated from age-matched  $\text{PyMT};\text{Col1}\alpha$ -DsRed or FVB/n  $\text{Col1}\alpha$ -DsRed female mice, respectively. Mice were analyzed when  $\text{PyMT};\text{Col1}\alpha$ -YFP recipients had advanced carcinoma tumors. BM transplantations were repeated five times ( $n = 2$ –4 mice in each cohort). (I) Immunofluorescent staining of resident (YFP) and BM-derived (DsRed) cells in normal mammary glands from FVB/n  $\text{Col1}\alpha$ -YFP recipients or in mammary tumors from  $\text{PyMT};\text{Col1}\alpha$ -YFP recipient mice. Bars: 50  $\mu\text{m}$  (left); 25  $\mu\text{m}$  (right). (J) Immunofluorescent staining as in I in normal lungs from FVB/n  $\text{Col1}\alpha$ -YFP recipients or in lung macrometastases from  $\text{PyMT};\text{Col1}\alpha$ -YFP recipients. Bars: 50  $\mu\text{m}$  (left); 25  $\mu\text{m}$  (right). For I and J, multiple fields from at least three mice were analyzed. Cell nuclei, DAPI; YFP, Alexa Fluor 488; DsRed, Rhodamine. (K) qRT-PCR analysis of fibroblastic and leukocyte markers in the  $\text{YFP}^+$  (resident) cells, FACS sorted from mammary tumors in the  $\text{PyMT};\text{Col1}\alpha$ -YFP recipient mice ( $n = 2$ , pooled). Error bars represent SD of technical repeats. (L) qRT-PCR analysis as above in the  $\text{DsRed}^+$  (BM-derived) cells isolated from recipient mice ( $n = 2$ , pooled). Error bars represent SD of technical repeats. (M) qRT-PCR analysis of  $\text{PDGFR}\alpha$  expression in  $\text{YFP}^+$  (resident) and  $\text{DsRed}^+$  (BM-derived) cells isolated from recipient mice (pooled). Error bars represent SD of technical repeats. \*,  $P = 0.05$ ; one-tailed Mann-Whitney test.



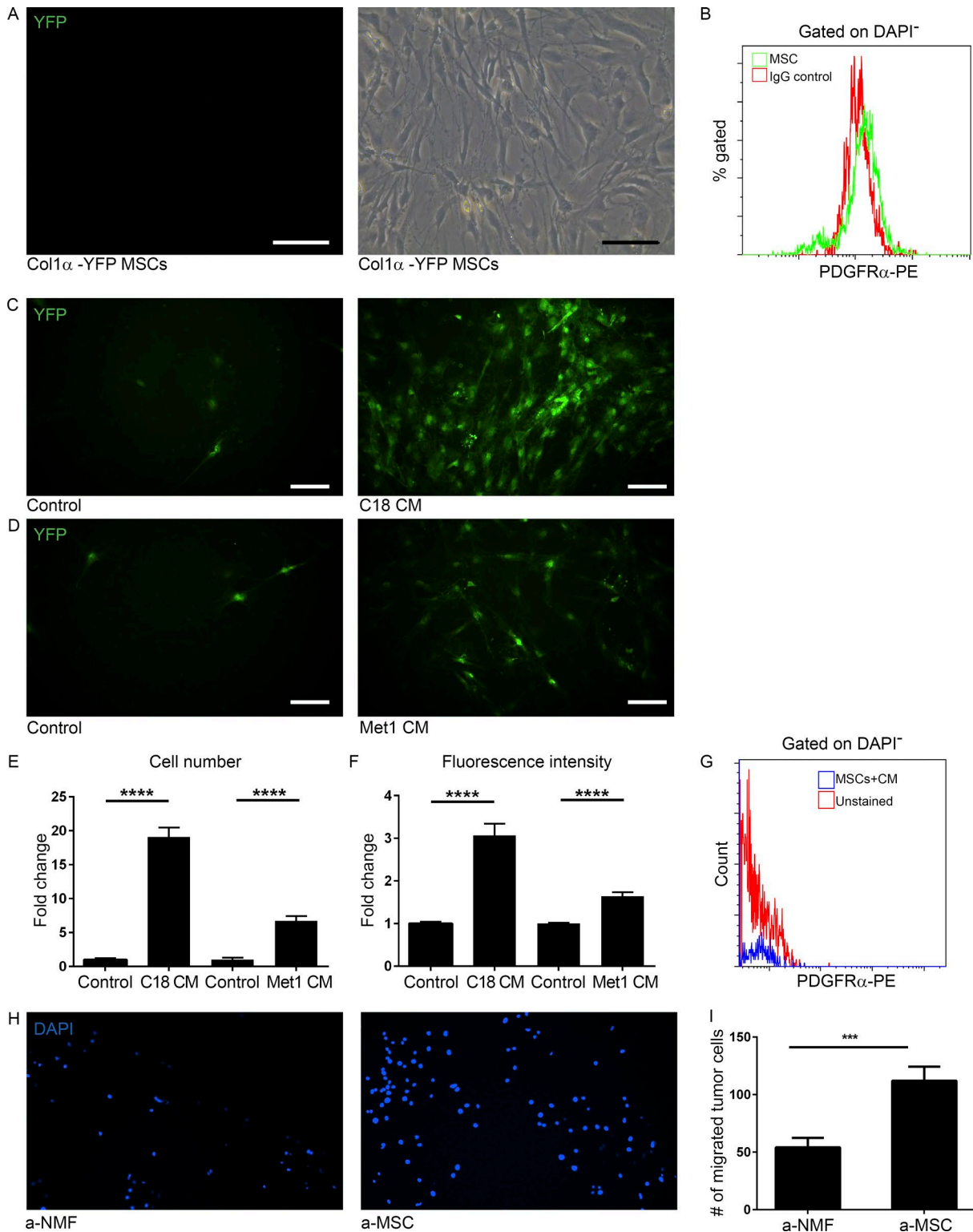


Figure 3. **Tumor cell-secreted factors induce differentiation of BM-derived mesenchymal stem cells to CAFs.** (A) Images of cultured mesenchymal stem and progenitor cells (MSCs) produced from total BM of FVB/n *Col1a*-YFP mice. Light microscopy (right panel) and green fluorescence (left panel).  $n = 4$ . Representative of two independent experiments. Bars, 100  $\mu$ m. (B) FACS analysis of PDGFR $\alpha$  in MSCs. (C and D) Fluorescent microscope images of MSCs that were incubated with C18 CM (C, right) or Met-1 CM (D, right) for 3 wk and compared with controls cultured in 10% FCS medium (left panels). YFP<sup>+</sup> cells are shown in green.  $n = 4$ . Bars, 100  $\mu$ m. (E and F) Quantification of YFP<sup>+</sup> cell number (E) and fluorescence intensity (F) of images presented in C and D. 30 fields of CM and 10 fields of control were analyzed. Error bars represent SEM. \*\*\*\*,  $P < 0.0001$ , two-tailed Mann-Whitney test. (G) FACS analysis of PDGFR $\alpha$  in MSCs incubated with Met-1 CM. (H) Migration transwell assay of Met-1 mammary tumor cells incubated with tumor-activated NMFs (a-NMFs) or MSCs (a-MSCs) for 24 h. Representative images of 24 fields analyzed from duplicate wells. (I) Quantification of data shown in H. Results show mean  $\pm$  SEM. \*\*\*,  $P = 0.0008$ ; two-tailed Mann-Whitney test.

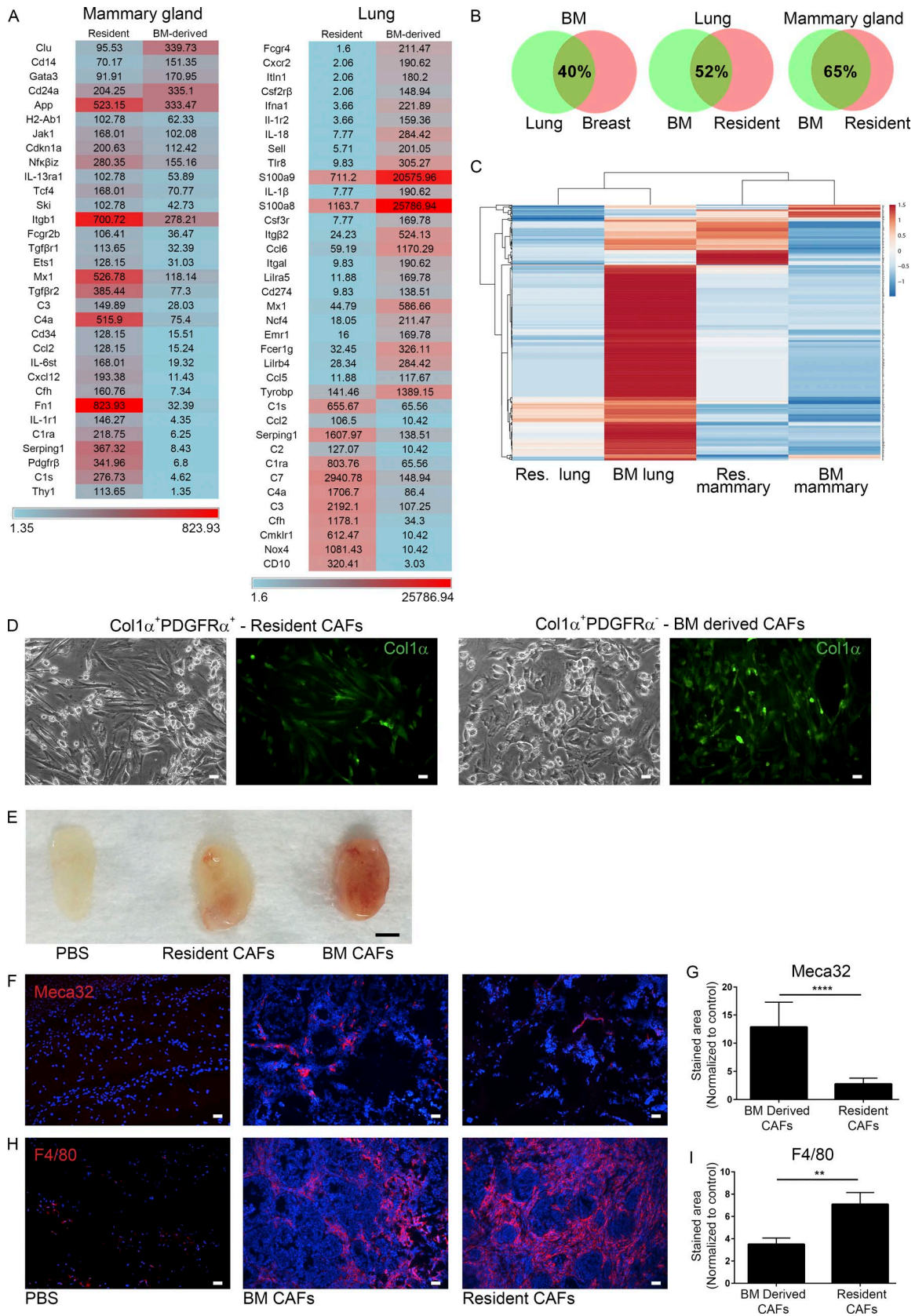


Figure 4. Resident and BM-derived CAFs express distinct immune-related genes. Following BM transplantation, resident and BM-derived CAFs from mammary tumors and lungs bearing macrometastases of recipient mice were tested for the expression of 561 immunology-related genes using the NanoString nCounter gene expression panel.  $n = 2$  mice in each group. **(A)** Heat map presentation of differentially expressed genes of resident versus BM-derived CAFs in primary tumors (left) and lungs bearing macrometastases (right). **(B)** Venn diagrams of the 40 most highly expressed genes in each cell population. **(C)**



CAFs (Fig. 2). Pro-inflammatory genes were up-regulated in all four fibroblast cell populations in a tissue-specific manner.

Hallmark functions of CAFs in facilitating tumorigenesis include pro-angiogenic signaling and immune cell recruitment to the tumor microenvironment (Gascard and Tlsty, 2016; Kalluri, 2016; Cohen et al., 2017). Therefore, to further investigate the tumor-promoting functions of resident and BM-derived CAFs in vivo, we analyzed their ability to induce angiogenesis and to enhance macrophage recruitment. To that end, we isolated resident CAFs (EpCAM<sup>-</sup>CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>+</sup>) and BM-derived CAFs (EpCAM<sup>-</sup>CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>-</sup>) from mammary tumors of PyMT;Col1a-YFP<sup>+</sup> female mice (Fig. 4 D) and injected them in a Matrigel plug to FVB/n female mice. Plugs were extracted 3 wk after injection and analyzed by immunostaining for blood vessel density (Meca32) and macrophage recruitment (F4/80). Strikingly, we found significant differences between resident and BM-derived CAFs: BM-derived CAFs were more efficient in inducing angiogenesis, which was evident even by macroscopic examination (Fig. 4 E). Quantitative immunofluorescent analysis of plug sections confirmed that blood vessels were more abundant and also markedly larger in diameter in the plugs injected with BM-derived CAFs (Fig. 4, F and G; and Fig. S4, A and B). However, resident CAFs recruited significantly more macrophages than BM-derived CAFs (Fig. 4, H and I).

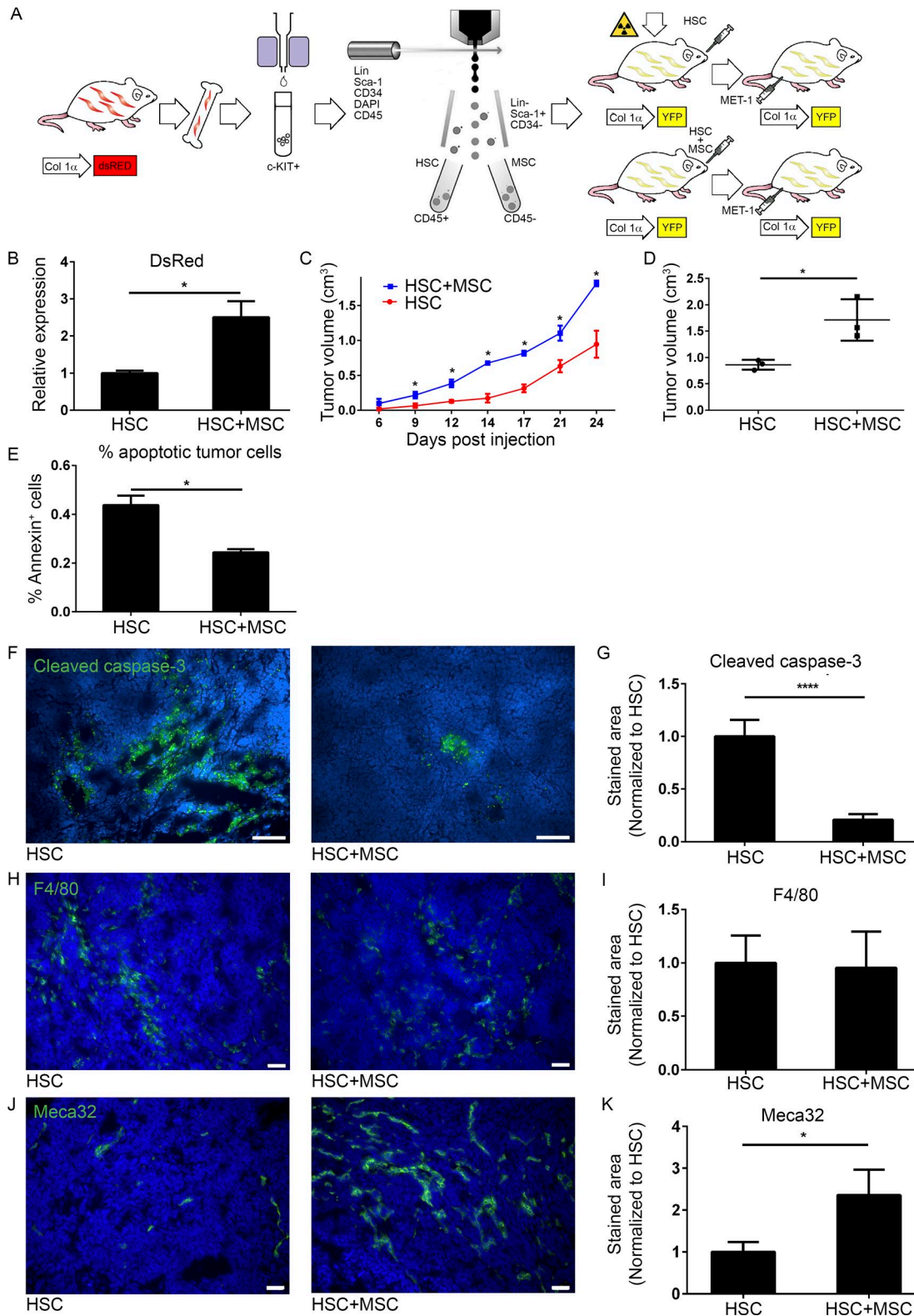
We next set out to investigate the distinct functional role of BM-derived CAFs in mammary tumor growth in vivo. To that end, we isolated repopulating hematopoietic stem cells (HSCs; c-Kit<sup>+</sup>Lin<sup>-</sup>Sca-1<sup>+</sup>CD34<sup>-</sup>CD45<sup>+</sup>) and MSCs (c-Kit<sup>+</sup>Lin<sup>-</sup>Sca-1<sup>+</sup>CD34<sup>-</sup>CD45<sup>-</sup>) from BM of Col1a-DsRed female mice and used them for adoptive BM transplantations into irradiated Col1a-YFP recipient mice. Recipient mice were transplanted with either HSCs only or with HSCs and MSCs. 2 wk following transplantation, mice were orthotopically injected with Met-1 cells (Fig. 5 A and Fig. S4 C). Importantly, we confirmed the presence of BM-derived CAFs in the injected tumors by analyzing DsRed expression. DsRed expression was significantly higher in tumors from mice transplanted with MSCs, as compared with mice transplanted with HSCs only, indicating the recruitment of BM-derived fibroblasts of mesenchymal origin in these mice (Fig. 5 B). The low level of DsRed expression in mice injected with HSCs only may reflect the presence of Col1a-expressing fibrocytes of hematopoietic origin. Analysis of tumor growth and tumor volumes revealed that tumors in mice that were transplanted with HSCs and MSCs grew faster and were significantly larger than tumors in mice transplanted with HSCs only (Fig. 5, C and D). Moreover, analysis of apoptosis indicated that tumors in mice injected with HSCs and MSCs had significantly less apoptotic cells, quantified by cleaved caspase-3 and expression of Annexin V (Fig. 5, E-G;

and Fig. S4 D). Thus, recruitment of BM-derived CAFs facilitates tumor growth and viability of tumor cells in vivo. To further elucidate the functional role of BM-derived CAFs in facilitating tumor growth, we analyzed the presence of macrophages and blood vessel density in tumors of transplanted mice. In agreement with the plug assay results, macrophage recruitment was not significantly affected by the presence of BM-derived CAFs, as resident CAFs are functional in both transplanted groups (HSCs only as well as HSCs and MSCs; Fig. 5, H and I). Furthermore, analysis of blood vessel density (Meca32 staining) indicated that tumors that contained both resident and BM-derived CAFs were significantly more vascularized than tumors with resident CAFs only (Fig. 5, J and K). Thus, recruitment of BM-derived CAFs is functionally important for promoting tumor growth and viability of cells, most likely via enhancement of angiogenesis.

To get mechanistic insight on the pro-angiogenic activity of BM-derived CAFs, we revisited the gene expression data obtained by the NanoString analysis. The most up-regulated gene in BM-derived mammary CAFs was Clusterin.

Clusterin is a multifunctional stress-associated glycoprotein with anti-apoptotic functions, shown to be overexpressed in various cancers including breast carcinomas (Koltai, 2014; Tellez et al., 2016). Clusterin is up-regulated in tumors in response to therapy and was shown to contribute to chemoresistance (Koltai, 2014). Moreover, Clusterin was implicated in angiogenesis in ovarian cancer (Fu et al., 2013). Encouraged by these findings we set out to elucidate the role of Clusterin in the pro-angiogenic function of BM-derived CAFs. Analysis of Clusterin expression in resident versus BM-derived CAFs isolated from tumors of PyMT;Col1a-YFP mice confirmed that Clusterin is up-regulated in BM-derived CAFs (Fig. 6 A). To assess the effect of Clusterin inhibition on the pro-angiogenic activity of BM-derived CAFs, we knocked down its expression in BM-derived CAFs isolated from mammary tumors of PyMT;Col1a-YFP mice by siRNA transduction, using a modified mixture of four targeting siRNAs that provide an extended duration of gene knockdown (Fig. 6 B). Notably, while CM of BM-derived CAFs had a modest but significant growth-promoting effect on endothelial cells, knockdown of Clusterin resulted in a significant reduction in the growth of endothelial cells in vitro (Fig. 6 C), suggesting that Clusterin secreted by BM-derived CAFs facilitates endothelial cell proliferation. To assess the effect of Clusterin inhibition on angiogenesis in vivo, we next performed a plug assay. Resident CAFs (EpCAM<sup>-</sup>CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>+</sup>) and BM-derived CAFs (EpCAM<sup>-</sup>CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>-</sup>) were isolated from mammary tumors of PyMT;Col1a-YFP female mice, cultured, and transduced with siClusterin or siControl for 48 h, after which they were injected to recipient mice (Fig. 6 D). Strikingly, macroscopic analysis of

Hierarchical clustering of total expressed genes in resident and BM-derived CAFs from primary tumors and lungs bearing macrometastases. Scaling method: unit variance scaling; PCA method: single-value decomposition with imputation. (D-I) PDGFRa<sup>+</sup>-resident CAFs and PDGFRa<sup>-</sup> BM-derived CAFs have distinct tumor-promoting functions. Resident CAFs (EpCAM<sup>-</sup>CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>+</sup>) and BM-derived CAFs (EpCAM<sup>-</sup>CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>-</sup>) were isolated from mammary tumors of PyMT;Col1a-YFP female mice, cultured, and injected in a Matrigel plug to FVB/n female mice. *n* = 4. Experiments were repeated twice. (D) Light and fluorescent microscopy of resident CAFs (left) and BM-derived CAFs (right) cultures preinjection. Bars, 30 μm. (E) Representative images of the plugs extracted 3 wk after injection. Bar, 5 mm. (F and H) Immunostaining of Meca32 (F) or F4/80 (H). 5 sections per plug were stained and 5 fields per section were analyzed for a total of 100 fields per cell type. Bars, 30 μm. (G and I) Quantification of staining presented in F and H performed with ImageJ software. Results are normalized to control (PBS-only plugs). Error bars represent SEM. \*\*\*\*, *P* < 0.0001 (G); \*\*, *P* = 0.0041 (I); two-tailed Mann-Whitney test.



**Figure 5. BM-derived CAFs are functionally important for tumor growth.** (A) Scheme of transplantation model. Following BM ablation with total body irradiation, 6-wk-old FVB/n Col1 $\alpha$ -YFP female mice were transplanted with either HSCs only or HSCs and MSCs isolated and sorted from age-matched FVB/n Col1 $\alpha$ -DsRed female mice. 2 wk following transplantation, Met-1 cells were injected into the right inguinal mammary gland of the transplanted mice. Mice were euthanized 24 d after injection and tumors were analyzed. Experiment was repeated twice,  $n \geq 3$  mice per group for each experiment. (B) qRT-PCR analysis of DsRed expression in FVB/n Col1 $\alpha$ -YFP recipient mice of both experiments, transplanted as indicated. Results were normalized to mGUS and to control (HSC-only transplantation). Error bars represent SEM. \*,  $P = 0.003$ , two-tailed Mann-Whitney test. (C) Growth curve of tumors in A.  $n = 3$  mice per group. Error bars represent SEM. \*,  $P = 0.05$ ; one-tailed Mann-Whitney test. (D) Tumor volumes of injected tumors at end-point. \*,  $P = 0.05$ ; one-tailed Mann-Whitney test. (E) FACS analysis of Annexin V in tumors from HSCs only or HSC and MSC-transplanted mice. Percentage from total nonleukocyte (CD45<sup>-</sup>) epithelial

the plugs indicated that plugs injected with BM-derived CAFs in which Clusterin was knocked down were less vascularized than control plugs (Fig. 6 E). Analysis of blood vessel density in tissue sections revealed that knockdown of Clusterin significantly inhibited angiogenesis induced by BM-derived CAFs, implicating Clusterin as an important mediator of their pro-angiogenic and tumor-promoting function (Fig. 6, F and G).

Thus, BM-derived CAFs have distinct gene expression and tumor-promoting functions, and their enhancement of tumor growth is mediated, at least in part, by up-regulation of the pro-angiogenic factor Clusterin.

### Decreased PDGFR $\alpha$ in human tumors correlates with worse outcome

Finally, we asked whether the decrease in PDGFR $\alpha$ <sup>+</sup> CAFs during tumor progression is operative also in human cancer. To that end, we analyzed a cohort of 728 breast cancer patients from The Cancer Genome Atlas (TCGA) database. Analysis of the expression data in human breast cancer revealed a significant decrease in the expression of PDGFR $\alpha$  (Fig. 7 A). Moreover, this down-regulation of PDGFR $\alpha$  was evident in multiple other human tumors suggesting that it may be a general phenomenon in cancer (Fig. 7 B and Fig. S5 E). Notably, lower levels of PDGFR $\alpha$  were associated with worse outcome in several subtypes of human breast cancer (Fig. 7 C and Fig. S5, A–D). The expression data in the TCGA dataset is of total tumors, and PDGFR $\alpha$  is expressed in both tumor cells and stromal cells in some carcinomas (Carvalho et al., 2005). Nevertheless, the significant reduction we observed in the expression of PDGFR $\alpha$  in human tumors may be related to the influx of BM-derived PDGFR $\alpha$ <sup>−</sup> stromal cells.

To assess whether the decreased expression of PDGFR $\alpha$  in human breast tumors was associated with recruitment of PDGFR $\alpha$ <sup>−</sup> CAFs, we analyzed tissue sections from breast cancer patients or normal breast retrieved from the Human Protein Atlas (Uhlén et al., 2015). Analysis of the staining revealed that only part of the CAFs in breast tumors were PDGFR $\alpha$ <sup>+</sup>, and a distinct population of PDGFR $\alpha$ <sup>−</sup> CAFs was evident in tumors. Conversely, in normal breast, the vast majority of fibroblasts were PDGFR $\alpha$ <sup>+</sup>, similar to our observations in mice (Fig. 7, D–F). Collectively, these findings suggest that the decrease in PDGFR $\alpha$  in human breast tumors is at least partially a result of the recruitment of PDGFR $\alpha$ <sup>−</sup> BM-derived CAFs, which may affect disease progression and outcome.

## Discussion

In this study, we described a novel subpopulation of CAFs that originate in the BM and are recruited to the microenvironment niche of both primary tumors and lung metastases in breast

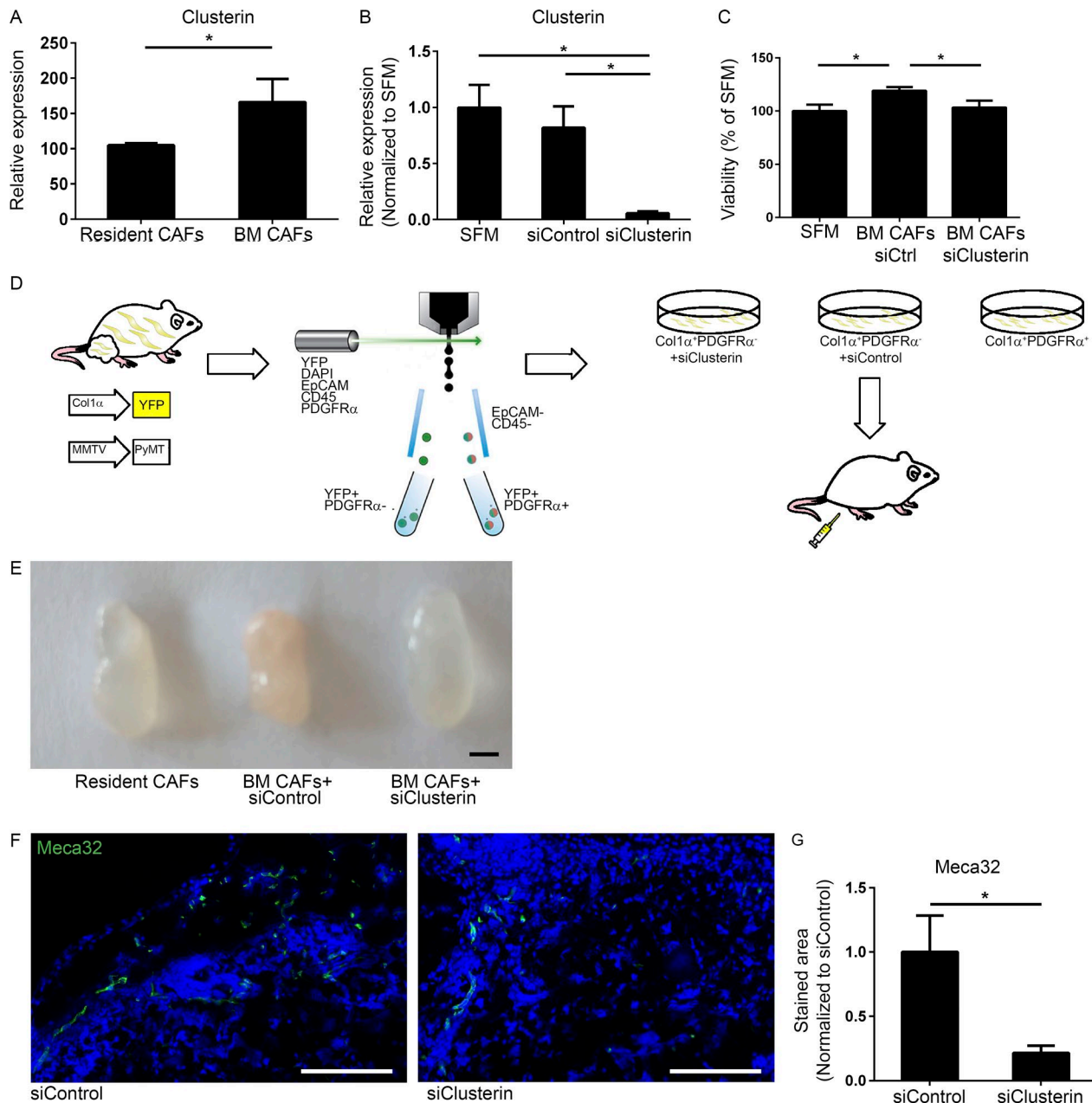
cancer. Upon recruitment, they acquire specific functional CAF characteristics including the ability to attract immune cells and induce angiogenesis. Data from human patients suggest that this unique BM-derived CAF population may have a deleterious effect on survival.

BM-derived mesenchymal cells were previously suggested to contribute to the stromal compartment of tumors (Direkze et al., 2004; Anderberg and Pietras, 2009; Öhlund et al., 2014; Barcellos-de-Souza et al., 2016), but their *in vivo* differentiation to CAFs and characterization of their distinct functional role in tumors is largely unknown. Moreover, the origin of CAFs in lung metastases was not previously demonstrated. We show that BM-derived MSCs are specifically recruited to mammary tumors and to lung metastases and constitute a substantial fraction of CAFs in the tumor microenvironment, in addition to resident CAFs. Our findings demonstrate that recruited BM-derived mesenchymal cells differentiate in the tumor tissue to Col1 $\alpha$ -expressing CAFs that, unlike resident CAFs, do not express PDGFR $\alpha$ . Furthermore, BM-derived CAFs are reprogrammed in the tissue to express pro-inflammatory genes that are specific to the tissue to which they were recruited. Functionally, we demonstrated that BM-derived CAFs are important for promoting tumor growth *in vivo*. Moreover, resident CAFs and BM-derived CAFs were distinct in their ability to induce angiogenesis and to recruit macrophages.

CAF is a heterogeneous cell population, with multiple origins including resident fibroblasts, adipocytes, and BM-derived precursors (Orimo and Weinberg, 2007). The role of MSCs in modulating tumor growth has been controversial (Mishra et al., 2009; Bergfeld and DeClerck, 2010), partially as a result of their unclear definition. MSCs were shown to be recruited to inflammation-induced gastric cancer (Quante et al., 2011) and to facilitate breast cancer metastasis when co-injected with a tumor cell line (Karnoub et al., 2007; Yu et al., 2017). However, the *in vivo* differentiation of MSCs to CAFs was not previously shown. By generating transgenic mouse models of breast carcinogenesis and spontaneous lung metastasis in which all fibroblasts are genetically labeled, we were able to track and demonstrate the recruitment of BM-derived cells to mammary tumors and to lung metastases. We further validated the mesenchymal origin of BM-derived CAFs by performing BM transplantations of labeled BM hematopoietic or mesenchymal progenitor cells (HSCs and MSCs). Moreover, we show that MSCs can differentiate to Col1 $\alpha$ -expressing CAFs as a result of paracrine signaling from tumor cells, in agreement with previous studies (Mishra et al., 2008). Notably, our *in vivo* findings indicate that differentiation of MSCs to CAFs occurs in the tumor tissue to which they were recruited: MSCs in the BM or in the circulation did not express Col1 $\alpha$ , which was induced once they had reached mammary tumors or lung metastases. Interestingly, a previous

(EpCAM<sup>+</sup>) cells. *n* = 3 mice per group. Error bars represent SEM. \*, *P* = 0.05; one-tailed Mann-Whitney test. (F) Immunofluorescence of cleaved caspase-3 in tumor sections from transplanted mice. Bars, 50  $\mu$ m. (G) Quantification of staining presented in F performed with ImageScope software and Aperio Positive Pixel Count Algorithm. 2 whole sections per mouse were analyzed for a total of 12 whole sections per group. Results are normalized to control (HSC-only transplantation). Error bars represent SEM. \*\*\*\*, *P* < 0.0001, two-tail Mann-Whitney test. (H and J) Immunofluorescence of F4/80 (H) or Meca32 (J) in tumor sections from transplanted mice. Multiple fields were analyzed from each tumor for a total of 40 fields per group per stain. Bars, 50  $\mu$ m. (I and K) Quantification of staining presented in H and J performed with ImageJ software. Results are normalized to control (HSC-only transplantation). Error bars represent SEM. *P* = 0.86 (I); \*, *P* = 0.01 (K); two-tailed Mann-Whitney test.

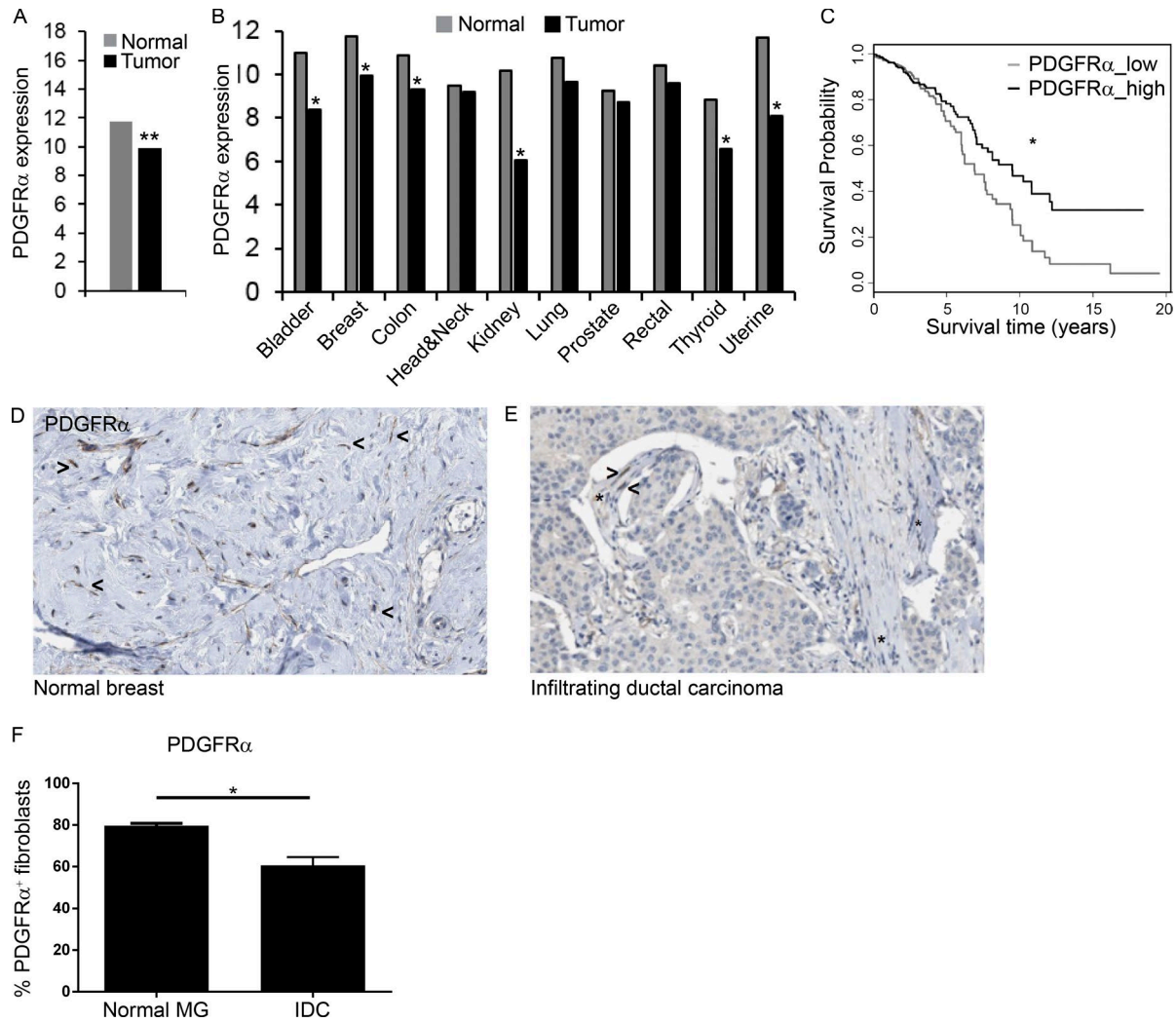




**Figure 6. BM-derived CAFs enhance angiogenesis via Clusterin.** (A) qRT-PCR analysis of Clusterin expression in resident (CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>+</sup>) and BM-derived (CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>-</sup>) CAFs, FACS sorted from tumors of PyMT;Col1a-YFP mice. Results were normalized to mGUS. Error bars represent SD of technical repeats. *n* = 3 mice; \*, *P* = 0.05; one-tailed Mann-Whitney test. (B) qRT-PCR analysis of Clusterin expression in BM-derived (CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>-</sup>) CAFs, FACS sorted from tumors of PyMT;Col1a-YFP mouse and cultured with SFM, siClusterin, or siControl. Results were normalized to GAPDH and to control. SFM, serum-free medium. Error bars represent SD of technical repeats. \*, *P* = 0.05; one-tailed Mann-Whitney test. (C) Methylene blue viability assay of endothelial cells incubated with CM of BM-derived CAFs treated with siClusterin or siControl. Data presented as percent of SFM. *n* = 2 wells per cell type. Error bars represent SD of technical repeats. \*, *P* = 0.0325; one-tailed Mann-Whitney test. (D) Scheme of Matrigel plug experiment. Resident CAFs (EpcAM<sup>-</sup>CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>+</sup>) and BM-derived CAFs (EpcAM<sup>-</sup>CD45<sup>-</sup>Col1a<sup>+</sup>PDGFRa<sup>-</sup>) were isolated from mammary tumors of PyMT;Col1a-YFP female mice, cultured and treated with siClusterin or siControl for 48 h, after which they were injected in a Matrigel plug with additional siRNA to 6–8-wk-old FVB/n female mice. *n* = 2 mice in the control group and 6 mice in the siClusterin group. (E) Representative images of plugs that were extracted 1 wk after injection. Bar, 5 mm. (F) Immunostaining of Meca32 in Matrigel plugs as in E. Representative images (control group: *n* = 20 sections; siClusterin group: *n* = 12 sections). Bar, 50 μm. (G) Quantification of F performed with ImageScope software and Aperio Positive Pixel Count Algorithm. Error bars represent SEM. \*, *P* = 0.02, two-tailed Mann-Whitney test.

study of inflammation-induced gastric cancer suggested that tumor-derived paracrine signaling contributes to modification of the MSC niche within the BM (Quante et al., 2011). Thus, tumor-specific mechanisms of recruitment could be operative in different tumor types. Our results suggest that while expansion

of the MSC niche in the BM may be induced systemically, differentiation to pro-inflammatory CAFs only occurs at the tumor site. Once recruited, MSCs differentiate to a functionally distinct population of pro-angiogenic and pro-inflammatory CAFs that can be distinguished from resident CAFs by their lack of expres-



**Figure 7. Decreased PDGFR $\alpha$  in human tumors correlates with worse prognosis.** Gene expression datasets in 10 diverse cancer types from TCGA and the newer TCGA PANCAN database were analyzed. **(A)** PDGFR $\alpha$  log<sub>2</sub> fragments per kilobase of transcript per million mapped reads expression values in breast cancer patients ( $n = 649$ ) compared with normal breast tissue ( $n = 79$ ). \*\*,  $P < 0.001$ , Student's  $t$  test, and fold-change  $>1.5$ . **(B)** Expression levels of PDGFR $\alpha$  across 10 diverse types of normal and malignant tissues (see Fig. S5 E for details of cohorts). \*\*,  $P < 0.001$ , Student's  $t$  test, and fold-change  $>1.5$ . **(C)** Kaplan-Meier plot for overall survival rates at high and low expression levels of PDGFR $\alpha$  compared with the median expression (black and gray curves, respectively). Pre-processed and normalized RNA-seq gene expression data from the new TCGA were analyzed ( $n = 1,215$ ). \*,  $P < 0.05$ ;  $\chi^2$  test. **(D and E)** IHC of PDGFR $\alpha$  in tissue sections from human normal breast ( $n = 2$ ; D) and invasive ductal carcinoma ( $n = 12$ ; E) retrieved from the Human Protein Atlas. Asterisks, PDGFR $\alpha$ <sup>+</sup> fibroblasts; arrowheads, PDGFR $\alpha$ <sup>-</sup> fibroblasts. **(F)** Quantification of D and E. Error bars represent SEM. \*\*,  $P = 0.022$ ; two-tailed Mann-Whitney test. IDC, intraductal carcinoma; MG, mammary gland.

sion of PDGFR $\alpha$ . Since the reciprocal interactions in the tumor microenvironment are affected by multiple cell types, it is conceivable that the recruitment of MSCs to tumors as well as their differentiation to CAFs may also be affected by other cell types in the microenvironment including immune cells, endothelial cells, and resident fibroblasts.

Interestingly, BM-derived stromal cells were shown to home preferably to sites of tissue injury, and give rise to myofibroblasts (Direkze et al., 2003) and to Col1-producing cells in the dermis of cutaneous wounds (Fathke et al., 2004). Moreover, recruitment from the BM was demonstrated to be a significant source for functional myofibroblasts in kidney fibrosis (Broekema et al., 2007; LeBleu et al., 2013). Our findings suggest that these physiological mechanisms are hijacked by tumors, resulting in an influx of MSCs to breast tumors and lung metastases. The relative con-

tribution of BM-derived fibroblasts to the overall population of CAFs may be tumor type-specific (Arina et al., 2016).

PDGFR $\alpha$  was shown to be robustly expressed by fibroblasts (Erez et al., 2010; Driskell et al., 2013). Its ligands, PDGF-AA and PDGF-CC, are often highly expressed in various carcinomas (Pietras et al., 2008; Cao, 2013) and have been shown to stimulate proliferation of CAFs and to regulate the reactive stromal phenotype and desmoplastic reaction in tumors (Shao et al., 2000; Pietras et al., 2008; Öhlund et al., 2014), as well as the tumor-promoting effects of CAFs (Östman, 2017). We found that BM-derived CAFs do not express PDGFR $\alpha$ , suggesting that other pathways are operative in the signaling between tumor cells and this CAF population. Interestingly, a population of PDGFR $\alpha$ <sup>-</sup> CAFs was previously reported in a model of transplantable melanoma, but their origin was not studied (Anderberg et al., 2009).

While transgenic mouse models of breast cancer have limitations and may not authentically mimic the etiology and clinical course of human breast cancer, analysis of clinical data revealed a decrease in PDGFR $\alpha$  expression in human breast cancer patients, suggesting that recruitment of PDGFR $\alpha$ <sup>-</sup> CAFs from the BM is operative also in human disease. Moreover, we found that lower expression of PDGFR $\alpha$  in estrogen receptor (ER)<sup>+</sup> and progesterone receptor (PR)<sup>+</sup> breast cancer patients was associated with reduced survival, suggesting that PDGFR $\alpha$ <sup>-</sup> BM-derived CAFs may impact worse clinical outcome.

Therapeutic targeting of CAFs remains a challenge as a result of incomplete knowledge of their origin and functional contribution. Our findings of two functionally distinct CAF populations that can be differentiated by their expression of PDGFR $\alpha$  elucidate some of the complexity associated with functional characterization of CAFs and may contribute to patient stratification and to specific targeting of CAFs in breast cancer.

Analysis of gene expression in resident and BM-derived CAFs from mammary tumors or lung metastases revealed transcriptional changes that were distinct and tissue specific, implicating organ-specific microenvironments in reprogramming of stromal cells. Moreover, BM-derived CAFs were functionally important for tumor growth and were more efficient than resident CAFs in promoting angiogenesis. Thus, MSCs are specifically recruited to neoplastic tissues, where they are reprogrammed in a tissue-specific manner to mediate tumor-promoting inflammation and facilitate angiogenesis and tumor growth.

We demonstrated that the molecular mechanism by which BM-derived CAFs promote angiogenesis is mediated by up-regulation of the secreted glycoprotein Clusterin, shown to affect tumor cell growth, angiogenesis, and resistance to therapy (Fu et al., 2013; Koltai, 2014; Tellez et al., 2016; Wang et al., 2018). Moreover, Clusterin was found to be up-regulated in human breast cancer, in correlation with tumor progression (Redondo et al., 2000; Yom et al., 2009). However, in these studies the expression of Clusterin was analyzed in total tumor tissue sections, without specifically analyzing the expression in CAFs. Our results implicate Clusterin in a subpopulation of CAFs and suggest that its expression by BM-derived CAFs contributes to its pro-tumorigenic role: knockdown of the expression of Clusterin in BM-derived CAFs attenuated their pro-angiogenic activity *in vivo*. Importantly, targeting of Clusterin by an antisense oligodeoxynucleotide (OGX-011; Custirsen) was shown to be effective in combination with other drugs using multiple human tumor cell lines (Kusuda et al., 2012; Tang et al., 2012; Lamoureux et al., 2014). OGX-11 was also tested in clinical trials in metastatic prostate cancer (Beer et al., 2017), and other trials are ongoing. However, the suggested mechanism of action for Clusterin inhibition in these studies is tumor cell-intrinsic, via the anti-apoptotic activity of Clusterin. Our findings suggest that the potential benefit of targeting Clusterin is also via its role in the tumor microenvironment, due to its CAF-mediated functions, which enhance tumor angiogenesis and growth.

In summary, our comprehensive characterization of BM-recruited CAFs in breast cancer and lung metastases shows that the expression of PDGFR $\alpha$  distinguishes between two distinct CAF populations in the microenvironment of breast tumors. The

identification of PDGFR $\alpha$  as a differential marker for these two CAF populations provides new insight into the contribution of BM-derived mesenchymal cells to the formation of a pro-inflammatory, tumor-promoting microenvironment. Better characterization of the specific functional roles of CAF populations in the tumor microenvironment can form the mechanistic basis for the development of novel therapeutic manipulations and cotargeting of BM-derived CAFs as adjuvant anti-cancer therapies.

## Materials and methods

### Mice and human samples

All experiments involving animals were approved by the Tel Aviv University Institutional Animal Care and Use Committee. All experiments were performed using 6–8-wk-old female mice, unless otherwise stated. FVB/n mice were purchased from Harlan. FVB/N-Tg (MMTV-PyMT)634Mul/J mice and FVB.Cg-Tg(CAG-EGFP)B5Nagy/J were purchased from The Jackson Laboratory. FVB/n Col1 $\alpha$ -DsRed/YFP mice were a gift from G. Leone and M. Ostrowski (The Ohio State University, Columbus, OH). All animals were maintained within the Tel Aviv University specific pathogen-free facility.

### Immunostaining

#### Mouse samples tissue preparation

Mammary glands and lungs were shortly washed in PBS. Formalin-fixed paraffin embedded tissues were incubated for 3 h in 4% PFA (Electron Microscopy Sciences) and transferred through ascending dilutions of ethanol before embedment in paraffin. Fresh-frozen tissues were embedded in optimal cutting temperature compound (OCT; Tissue-Tek) on dry ice. Serial sections were obtained to ensure equal sampling of the examined specimens (5–7  $\mu$ m trimming).

#### Immunofluorescence

Tissue sections were incubated overnight at 4°C with the following anti-mouse antibodies: FSP1 (Abcam; ab27957),  $\alpha$ SMA (Sigma-Aldrich; F3777), Vimentin (Millipore; AB1620), PDGFR $\alpha$  (Santa Cruz; sc-101569), GFP (Rockland; 600-101-215), RFP (Rockland; 600-401-379), F4/80 (AbD Serotec; MCA497), Meca32 (BD; 550563) and cleaved caspase-3 (Abcam; Ab32042). Fluorescently conjugated secondary antibodies (Jackson ImmunoResearch Laboratories): Rhodamine Red-X-conjugated donkey anti-rabbit (711-295-152), Rhodamine Red-X-conjugated donkey anti-goat (705-295-147), Rhodamine Red-X-conjugated donkey anti-rat (712-295-153), Alexa Fluor 488-conjugated donkey anti-goat (705-545-147), and Alexa Fluor 488-conjugated goat anti-rabbit (111-545-144) were applied for 1 h at room temperature. Sections were mounted with DAPI Fluoromount-G (Southern Biotech; 0100-20).

#### Microscopy, image capture, and analysis

Slides were visualized and analyzed using Leica DM4000B microscope and digital camera (Leica DFC 360FX) using the Leica Application Suite software. Confocal images were captured for selected slides with a 63 $\times$ /1.4 oil objective with Leica SP5 or SP8s or with ZEISS LSM 800 microscope. Quantitative



analyses were performed using ImageJ Software (National Institutes of Health).

Cleaved caspase-3 staining in Fig. 5 F and Meca32 staining in Fig. 6 F: images were captured with the Leica Aperio VERSA slide scanner and analyzed with the ImageScope software and Aperio Positive Pixel Count Algorithm. Analysis of human tissue sections was performed by a specialist pathologist (L. Leider-Trejo).

### Cell lines

Met-1 mouse mammary gland carcinoma cells were a gift from J. Pollard (The University of Edinburgh, Scotland, UK). C18 primary mouse mammary gland carcinoma cells were prepared in our laboratory from fresh tumor tissue of MMTV-PyMT female mice (Sharon et al., 2015). The C166 endothelial cell line was purchased from the ATCC. All cell lines were routinely tested for mycoplasma using the EZ-PCR-Mycoplasma test kit (Biological Industries; 20-700-20).

### Conditioned media

Met-1 and C18 cells were plated on 100-mm plastic plates and cultured with DMEM supplemented with 10% FCS, 1% penicillin-streptomycin, and 1% sodium-pyruvate (Biological Industries). When cells were at 80% confluency, plates were washed twice with PBS and fresh medium was applied. After 24 h, medium was collected, filtered through 0.2- $\mu$ m filters under aseptic conditions, flash-frozen in liquid nitrogen and stored at  $-80^{\circ}\text{C}$ . DMEM supplemented as above was used as control.

### Normal fibroblasts and CAF cell cultures

Mammary glands and lungs were isolated from 6–8-wk-old FVB/n female mice. Single cell suspensions of mammary glands were prepared as previously described (Sharon et al., 2013). For dissociation of lung tissue, collagenase type II was substituted with trypsin (Biological Industries; 03-051-5B). Single cell suspensions were seeded on 6-well plates precoated with collagen (Corning; 354236). Cells were grown in DMEM media supplemented with 10% FCS (as above), and maintained at  $37^{\circ}\text{C}$  with 5%  $\text{CO}_2$ . Mammary and lung EpCAM<sup>+</sup>CD45<sup>-</sup> CAFs were isolated by FACS from fresh tissue of mammary tumors or lungs bearing metastases of end-stage PyMT female mice. Cells were seeded on 24-well plates and cultured as above. All experiments were performed on low passage (p2-3) cells.

### Resident and BM-derived CAF cell cultures

Resident and BM-derived CAFs were FACS sorted from mammary tumors of 12-wk-old PyMT-Coll $\alpha$ -YFP female mice and seeded on 24-well plates precoated with collagen (Corning; 354236). Cells were grown in DMEM media as above. Fibroblasts purity was confirmed by YFP expression using fluorescent microscopy. All experiments were performed on fresh, low passage (p2-3) cells.

### BM-derived mesenchymal stem and progenitor cells cultures

BM cells were harvested aseptically from flushed femur and tibia of 6–8-wk-old Coll $\alpha$ -YFP female mice and cultured in complete Mesencult medium (Stem Cell Technologies; 05512) according to the manufacturer's protocol. All experiments were performed on fresh, low passage (p2-3) cells.

### Total BM transplantations (BMT)

6-wk-old FVB/n, MMTV-PyMT, Coll $\alpha$ -DsRed/YFP, and PyMT;Coll $\alpha$ -DsRed/YFP female mice were lethally irradiated using an x-ray machine (160HF; Philips) at a total dose of 9 Gy. 24 h post-irradiation, mice were injected i.v. with  $2.5 \times 10^6$  unfractionated BM cells harvested aseptically from flushed femur and tibia of age-matched FVB/n-GFP, MMTV-PyMT;GFP, Coll $\alpha$ -DsRed/YFP, or PyMT;Coll $\alpha$ -DsRed/YFP female mice. Following transplantation, mice received antibiotics for 4 wk in drinking water (Enrofloxacin; 0.2 mg/ml). To ensure radiation lethality, one mouse was irradiated without transplantation. To study the possible influence of the BMT procedure itself on tumor growth, transplanted mice were followed for weight and tumor development in comparison to age-matched control FVB/n and MMTV-PyMT mice. Chimerism was validated by immunofluorescent staining of BM smears from recipient mice. MMTV-PyMT;GFP and PyMT;Coll $\alpha$ -DsRed/YFP recipients were euthanized when mammary tumors reached 1.5 cm in diameter, according to Institutional Animal Care and Use Committee guidelines. FVB/n GFP and Coll $\alpha$ -DsRed/YFP recipients were sacrificed at the same time point.

### In vivo Matrigel plug assays

$2.7 \times 10^5$  resident CAFs or BM-derived CAFs in 100  $\mu$ l PBS were mixed with 400  $\mu$ l Growth Factor Reduced Matrigel (Corning; 356231) and injected into the right inguinal mammary gland of 8-wk-old FVB/n female mice. Control mice were injected with Matrigel mixed with PBS alone. 3 wk after injection, the plugs were dissected out and embedded in OCT for histological analysis.

### Plug assay with siControl and siClusterin transfected fibroblasts

$2.5 \times 10^5$  fibroblasts in 100  $\mu$ l PBS (BM-derived CAFs transfected with siControl, BM-derived CAFs transfected with siClusterin, or resident CAFs) were mixed with 400  $\mu$ l Growth Factor Reduced Matrigel (Corning; 356231) and additional siRNA, and injected into the right inguinal mammary gland of 8-wk-old FVB/n female mice. 1 wk after injection the plugs were dissected out and embedded in OCT for histological analysis.

### Flow cytometry

#### Mammary glands and lungs

Mammary glands and lungs were isolated from mice. Single cell suspensions of mammary glands were prepared as we previously described (Sharon et al., 2013). For dissociation of lung tissue, collagenase type-II was substituted with trypsin (Biological Industries; 03-051-5B). Cells were stained using the following antibodies: anti-PDGFR $\alpha$ -PE (eBioscience; 12-1401-81), anti-EpCAM-APC (Miltany Biotec; 130-102-234), anti-CD45-PerCP-Cy5.5 (eBioscience; 45-0451-82), anti-CD45-PE-Cy7 (eBioscience; 25-0451-82), anti-Annexin V-Alexafluor 488 (Invitrogen; A13201), anti-CD34-FITC (eBioscience; 11-0341-82), and anti- $\alpha$ SMA-FITC (Sigma; F3777). For intracellular staining, cells were fixed and permeabilized with BD Cytofix/Cytoperm Plus kit according to the manufacturer's protocol. DAPI was used to exclude dead cells (Molecular Probes; D3571). Analysis or sorting was done with BD FACSAria II, BD FACSAria Fusion or CytoFLEX Flow Cy-

tometer (Beckman Coulter, Inc.). Data analysis was done with BD FACSDiva software (BD Biosciences), CytExpert 2.0 (Beckman Coulter, Inc.) or the Kaluza Flow Analysis software (Beckman Coulter, Inc.).

### Peripheral blood (PB) and BM

Peripheral blood (PB) and BM were isolated from mice. For PB, RBCs were lysed using PharmLyse lysing buffer (BD; 555899). Cells were stained with anti-CD45-PerCP-Cy5.5 (eBioscience; 45-0451-82). DAPI was used to exclude dead cells. Analysis was performed with BD FACSAria II. Data analysis was done with BD FACSDiva software (BD Biosciences).

### HSCs and MSCs for BM transplantation

BM cells were harvested aseptically from femur, tibia and iliac bones of 6–8-wk old *Col1 $\alpha$ -DsRed* female mice and enriched for c-kit (CD117) using magnetic beads (Miltenyi Biotec; 130-091-224). The pellet cells were stained with the mouse Lineage Cell Detection Cocktail-FITC (Miltenyi Biotec; 130-092-613), anti-CD45-PerCP-Cy5.5 (eBioscience; 45-0451-82), anti-CD34-FITC (eBioscience; 11-0341-82), anti-Sca-1-APC (eBioscience; 17-5981-82). DAPI (Molecular probes; D3571) was used to exclude dead cells. Sorting was done with BD FACSAria II. Data analysis was done with BD FACSDiva software (BD Biosciences).

### RNA isolation and qRT-PCR

Cells of interest pooled from at least three mice were collected into TRIzol LS reagent (Life Technologies; 10296-028) and RNA was isolated according to the manufacturer's instructions. Alternatively, for in vitro experiments, total RNA was isolated from cell pellets using PureLink™ RNA Mini kit (Invitrogen; 12183018A). cDNA was reverse transcribed using iScript (Bio-Rad; 1708841) or qScript cDNA Synthesis kit (Quanta; 95047-100). qRT-PCR analyses were conducted using iTaq Universal SYBR Green Supermix (Bio-Rad; 172-5121) with the primers listed in Table 1.

In all analyses expression results were normalized to GAPDH and mGUS. RQ ( $2^{-\Delta Ct}$ ) was calculated. Error bars represent SD or SEM as indicated.

### Gene expression analysis

Total RNA was isolated from BM-derived and resident CAFs sorted from mammary tumors and lung bearing metastases in both BM transplantation systems and analyzed for the expression of 561 immune-related genes using the NanoString nCounter gene expression immunology panel (NanoString Technologies, Inc.). Data were analyzed according to the manufacturer's guidelines, and heat map presentation of differentially expressed genes of resident versus BM-derived CAFs in primary tumor and lungs bearing macrometastases was generated using Microsoft Excel software. The cutoff for presentation was differential expression of at least 1.5-fold (for mammary gland tumors) or 10-fold (for metastases bearing lungs) between resident and BM-derived fibroblasts. Expression of selected genes was validated by qRT-PCR. Venn diagrams were generated using the BioVenn (Hulsen et al., 2008).

Hierarchical clustering was generated using ClustVis (Metsalu and Vilo, 2015).

Table 1. Primer sequences

| Gene symbol                     | Sequence (5'-3')  |
|---------------------------------|---|
| <i>Gapdh</i>                    | F: TCTTGTGCAGTGCCAGCCT; R: CCAATACGG CCAAATCCGT         |
| <i>Acta2</i>                    | F: AGCCAGTCGCTGTCAGGAA; R: CGAAGCCGG CCTTACAGA          |
| <i>Col1a</i>                    | F: TGTGTTCCCTACTCAGCCGTCT; R: CTCGCTTCC GTACTCGAACG     |
| <i>S100A4</i>                   | F: CACTTCCTCTCTTGGTCTGGTC; R: GTGGAA GGTGGACAATTACATC   |
| <i>Vimentin</i>                 | F: TTTCTTCCCTGAACCTGAGAGAA; R: GTCCAT CTCTGGTCTCAACCGT  |
| <i>PDGFR<math>\alpha</math></i> | F: GACTGGAAGCTTGGGGCTTA; R:GTCCCCATA GCTCCTGAGACCT      |
| <i>PTPRC</i>                    | F: CAGAGACCACATATCATCCAGGTG; R: GCTTGG CTGCTGAATGTCTGA  |
| <i>F4/80</i>                    | F: ACTGTCTGCTCAACCGTCAGGT; R: GGAATG GGAGCTAAGGTCAGTCT  |
| <i>Cdh1</i>                     | F: ACACCGTAGTCAACGATCCTGA; R: GCCTCA AAATCCAAGCCCTT     |
| <i>Pecam1</i>                   | F: CCACCAGAGACATGGAATACCA; R: CAACTT CATCCACTGGGGCTA    |
| <i>DsRed</i>                    | F: GAAGCTGAAGGTGACCAAGG; R: TAGTCCTCG TTGTGGGAGGT       |
| <i>Clusterin</i>                | F: CGTCCAGGGAGTGAAGCACA; R: CCTAGTGTC CTCCAGAGCATCCT    |
| <i>FAP</i>                      | F: TACGACCTTCAGAATGGGGAAAT; R: AACAGG CGACCAGCATAGATACT |
| <i>FSP1</i>                     | F: CACTTCCTCTCTTGGTCTGGT; R: GTGGAA GGTGGACACAATTACAT   |
| <i>KRT19</i>                    | F: GAGGACTTGCGCGACAAGAT; R: CGTGTCTG TCTCAAACCTGGTTCT   |
| <i>PyMT</i>                     | F: AAAGGTGGAAGCCATGCCTTA; R: AGCCGGTTC CTCTAGATTATC     |

### HSC and MSC transplantations followed by intramammary tumor cells injection

HSCs and MSCs were isolated using magnetic beads and FACS as described above. 6-wk-old *Col1 $\alpha$ -YFP* female mice were lethally irradiated using an x-ray machine (160HF; Philips) at a total dose of 9 Gy. 24 h after irradiation, mice were injected i.v. with  $1.5 \times 10^5$  HSC fraction, with or without  $6 \times 10^3$  MSC cells. Following transplantation, mice received antibiotics for 4 wk in drinking water (Enrofloxacin; 0.2 mg/ml). To ensure radiation lethality, one mouse was irradiated without transplantation. 2 wk following transplantation,  $2 \times 10^5$  Met-1 cells were injected into the right inguinal mammary gland of the transplanted mice. An incision was made 0.5 cm medial to the gland to enable accurate intramammary injection. Cells were suspended in PBS and mixed 1:1 in volume with Growth Factor Reduced Matrigel (BD Biosciences) immediately before injection. Tumors were measured every 2–3 d with a caliper, and tumor volumes were calculated using the formula  $X^2 \times Y \times 0.52$  ( $X$  = smaller diameter;  $Y$  = larger diameter). Tumor growth was measured for 24 d after injection. Mice were euthanized and tumors were weighed and either embedded in

OCT for histological analysis or digested into single cell suspension for FACS analysis.

### Migration assay

Met1 ( $1 \times 10^4$ ) or C18 ( $1 \times 10^4$ ) cells were placed into the upper chamber of 24 Transwell inserts, with pore size of 8  $\mu\text{m}$ . NMFs ( $1 \times 10^4$ ) or MSCs ( $1 \times 10^4$ ) were placed into the lower chamber. Following incubation for 24 h, the upper side of the upper chamber was scraped gently with cotton swabs to remove nonmigrating cells, fixed with methanol and stained with DAPI. Invading cells were imaged under a fluorescence microscope and quantified with ImageJ software.

### Methylene blue viability assay

C166 endothelial cells were seeded in 96-well plates at 70% confluency. Following 6-h starvation, cells were incubated with conditioned media from PDGFR $\alpha^+$  fibroblasts, PDGFR $\alpha^-$  incubated with nontargeting siRNA or PDGFR $\alpha^-$  incubated with Clusterin siRNA. 24 h later, cells were fixed in 0.5% glutaraldehyde, washed three times with DDW, and left to dry. Plates were stained with methylene blue solution (1% methylene blue in 0.1 M borate buffer, pH 8.5) at room temperature for 1 h. Plates were repeatedly washed with DDW and left to dry. Color was extracted with 0.1 M HCl by shaking at 37°C for 1 h. O.D. was measured at 630 nm.

### Transfection of primary fibroblasts

FACS sorted fibroblasts were cultured in DMEM supplemented with 10% FCS. At 70% confluency, cells were transfected with Accell Delivery Media (GE Dharmacon; B-005000) supplemented with 1  $\mu\text{M}$  Accell SMARTpool mouse Clusterin siRNA (GE Dharmacon; E-043966-00) or Accell Control Pool nontargeting siRNA (GE Dharmacon; D-001910-10) for 48 h. Accell SMARTpool contains a mixture of four siRNAs targeting one gene and provides extended duration of gene knockdown with only minimal effects on cell viability and the innate immune response. The efficiency of Clusterin siRNA knockdown was analyzed by qRT-PCR.

### Statistical analyses

All statistical analyses were performed using GraphPad Prism software. Significance between two groups was calculated using Mann-Whitney test. All tests were two-tailed unless  $n < 5$  in which case one-tailed Mann-Whitney  $U$  test was performed.  $P$  value of  $\leq 0.05$  was considered statistically significant for all datasets. Bar graphs represent mean and SD or mean and SEM across experimental repeats, as stated. All experiments were repeated at least twice.

### Human data

#### RNA-seq and clinical data

Pre-processed and normalized RNA-seq gene expression in 10 diverse cancer types were obtained (see Fig. S5 E for details). Datasets were downloaded from TCGA.

#### Differential expression analysis

Differential expression was performed by comparing normal samples with primary tumors. Expression values are the  $\log_2$

transformation of fragments per kilobase of transcript per million mapped reads. Differentially expressed genes were identified using an absolute fold-change cut-off of  $>1.5$ , and FDR corrected  $P$  values of  $<0.001$ , determined using two sample Student's  $t$  tests.

### Breast cancer survival analysis

Clinical data of breast cancer patients were obtained from the TCGA and TCGA PANCAN database. Survival analysis was performed on  $n = 1215$  patients, irrespective of the breast cancer types. Patient survival and status were derived from the columns '\_TIME\_TO\_EVENT', overall survival in days, and '\_EVENT', overall survival indicator (1 = death; 0 = censor).

Survival analysis was performed using the 'survival' package for R (version 2.38-3). Patients were divided into two groups of high and low expression levels using the median expression. Significance was determined using the  $\chi^2$  distribution and FDR-corrected for multiple testing. For specific breast cancer subtypes, patients were stratified by their expression of PR, ER, HER2, or lack of expression of all three and analyzed for survival as above with GraphPad.

### PDGFR $\alpha$ expression in normal breast fibroblasts versus CAFs

PDGFR $\alpha$ -stained tissue sections from normal breast ( $n = 2$ ) or tumors from patients with infiltrating ductal carcinoma ( $n = 12$ ) were retrieved from the Human Protein Atlas, and analyzed by a specialist pathologist (L. Leider-Trejo). The percentage of PDGFR $\alpha^+$  fibroblasts was quantified from the total number of fibroblasts for each section.

### Online supplemental material

Fig. S1 shows gating strategy of FACS experiments presented in Fig. 1, immunofluorescence (IF) staining of  $\alpha\text{SMA}$  and PDGFR $\alpha$  and percentage of PDGFR $\alpha^{+/-}$  fibroblast at different stages of tumor progression. Fig. S2 shows IF of GFP in BM smear, co-staining of  $\alpha\text{SMA}$  and GFP, gating strategy of FACS experiments presented in Fig. 2, and qRT-PCR analysis of resident and BM-derived fibroblasts. Fig. S3 shows qRT-PCR analysis of YFP $^+$  or YFP $^-$  cells, FACS analysis of PDGFR $\alpha$  in resident CAFs, and FACS analysis of YFP expression in peripheral blood and BM. Fig. S4 shows IF staining of Meca32 in plugs described in Fig. 4 and gating strategy of FACS experiments presented in Fig. 5. Fig. S5 shows Kaplan-Meier plots of breast cancer patients with high versus low expression of PDGFR $\alpha$  (for PR $^+$ , ER $^+$ , HER2 $^+$ , and triple-negative breast cancer). Table S1 details the TCGA datasets that were used in the analyses in Fig. 7 and in Fig. S5.

### Acknowledgments

The authors would like to thank Dr. Irena Shur and the Sackler School of Medicine Interdepartmental Core Facility (SICF) for help with imaging, FACS, and PCR analyses and Elad Yana for graphical assistance.

This research was supported by grants to N. Erez from the European Research Council (ERC) under the European Union's Horizon 2020 research and innovation program (grant agreement no. 637069 MetCAF), from the Israel Science Foundation (grant no. 813/12), and The Israel Cancer Research Fund (Re-



search Career Development Award). This work was performed in partial fulfillment of the requirements for a PhD of Yael Raz, Sackler School of Medicine, Tel Aviv University.

The authors declare no competing financial interests.

Author contribution Y. Raz and N. Cohen conceived and carried out experiments, analyzed data and generated figures; O. Shani, L. Abramovitz, and S.V. Novitskiy carried out experiments; R.E. Bell performed bioinformatics analysis, L. Leider-Trejo, D. Grisaru, and M. Milyavsky were involved in data analysis and discussions; C. Levy and H.L. Moses contributed essential resources; N. Erez designed and supervised the study; N. Erez, Y. Raz, and N. Cohen wrote the manuscript.

Submitted: 3 May 2018

Revised: 5 September 2018

Accepted: 23 October 2018

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